

# Asgard Open eWRAP Investment

## Financial Services Guide (and IDPS Guide)

Issue date: 1 July 2022

Operator and Administrator of Asgard Open eWRAP Investment and issuer of this Financial Services Guide (and IDPS Guide) (Guide)  
Asgard Capital Management Ltd (Asgard)  
ABN 92 009 279 592  
AFSL 240695  
This Guide is available from licensed financial advisers across Australia.

## Who can apply?

The offer or invitation to which this Guide relates is only available to persons receiving this Guide in Australia who are aged 18 years or over. We are not obliged to accept your application to open an Asgard Open eWRAP Investment account. If you do not reside in Australia, we may decide not to accept any instructions from you or your financial adviser to buy managed investments and we cannot accept instructions to buy listed securities.

## Before applying

Before applying for an Asgard Open eWRAP Investment account, it is important that you read the following documents:

Document	What it contains?
<b>Asgard Open eWRAP Investment Financial Services Guide (and IDPS Guide) (Guide)</b>	General information about Asgard Open eWRAP Investment.
<b>eWRAP Investment – Additional Information Booklet (AIB)</b>	Detailed information about how eWRAP Investment works, in particular: <ul style="list-style-type: none"><li>– your investment options</li><li>– how your account works</li><li>– tax features</li><li>– other information, and</li><li>– glossary.</li></ul> The AIB also includes the Ausiex Financial Services Guide and Ausiex Share Trading Terms and Conditions, for investors who choose to set up a Sponsored share account.  The AIB is available online at <a href="https://asgard.com.au/files/ewrap-inv-AIB.pdf">asgard.com.au/files/ewrap-inv-AIB.pdf</a>
<b>eCASH/CASH Connect (Cash Account) Product Disclosure Statement (PDS)</b>	Information about the Cash Account that is the central component of the Asgard Open eWRAP Investment account.
<b>List of Available Investment Options booklet</b>	List of the managed investments and listed securities available through Asgard Open eWRAP Investment.

**You can obtain copies of these documents free of charge from your financial adviser, online at [asgard.com.au](https://asgard.com.au) or by calling Customer Relations on 1800 731 812.**

The eWRAP Investment – Additional Information Booklet (AIB) and the eCASH/CASH Connect (Cash Account) Product Disclosure Statement (PDS) form part of the Asgard Open eWRAP Investment Financial Services Guide (FSG) and Investor Directed Portfolio Services Guide (IDPS) (Guide). You should read the Guide in conjunction with these documents.

## Investing through Asgard Open eWRAP Investment

Unless otherwise disclosed in the offer document for the relevant financial product, the managed investments and listed securities you select and the Asgard Open eWRAP Investment account are not deposits with, investments in, or other liabilities of, Westpac or any other company within the Westpac Group. They are subject to investment risk, including possible delays in repayment and loss of income and principal invested. Asgard and Westpac (including other companies within the Westpac Group) do not in any way stand behind or otherwise guarantee the capital value and/or the performance of the specific investments you select or the Asgard Open eWRAP Investment account generally.

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## About Asgard

Asgard Capital Management Ltd ABN 92 009 279 592 Australian Financial Services Licence (AFSL) 240695 (Asgard, we, us and our) is the operator, custodian and administrator of Asgard Open eWRAP Investment. Asgard prepared this Guide on 28 June 2022 and the issue date is 1 July 2022.

Asgard is a subsidiary of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 (Westpac) and a member of the Westpac Group.

We're authorised by our AFSL to operate Investor Directed Portfolio Services (IDPS), provide general financial product advice and deal in certain financial products such as securities and managed investment products.

## This Guide

This document is a Financial Services Guide issued by Asgard. It's also an IDPS Guide and as such includes the statements and other information required by Class Order [CO 13/763] issued by the Australian Securities and Investments Commission (ASIC) regulating IDPSs. ASIC does not take any responsibility for the contents of this document.

The purpose of this Guide is to provide you with general and prescribed information about Asgard Open eWRAP Investment, which is a financial service, and to assist you to decide whether to use Asgard Open eWRAP Investment. The contents of this Guide are set out above. Amongst other things, this Guide contains information about:

- the fees, costs and remuneration that may be paid to financial services licensees and other relevant persons in relation to Asgard Open eWRAP Investment, and
- our complaints resolution process.

This Guide is up to date as at the time of preparation. From time to time we may change or update information in this Guide that is not materially adverse to your interests, provided we give you a means of finding out about these changes. You can do this by calling Customer Relations on 1800 731 812 or, if you're an existing investor, you can check Investor *Online* which can be accessed via [investoronline.info](http://investoronline.info) – 24 hours a day, 7 days a week. You can also obtain a paper copy of the updated information free of charge by contacting your financial adviser or by calling Customer Relations.

A copy of the eCASH and CASH Connect (Cash Account) PDS, which sets out the features, costs and terms and conditions applying to the Cash Account options can be obtained free of charge from your financial adviser, online at [asgard.com.au](http://asgard.com.au) or by calling Customer Relations on 1800 731 812.

## About Asgard Open eWRAP Investment

The managed investments and shares components of Asgard Open eWRAP Investment are an IDPS. The Cash Account is a bank account offered by St.George Bank (St.George, St.George Bank or the Bank), a division of Westpac, in respect of which you may pay fees to St.George.

## General advice

The provision of the investments available through Asgard Open eWRAP Investment or any other information, example or statement in this Guide is general information only and should not be taken as the giving of financial advice by us as we're not aware of your objectives, financial situation and needs. Before acting on the information in this Guide, you should consider whether the information is appropriate for you in light of your particular objectives, financial situation and needs, and consider obtaining financial advice.

# 1. About Asgard Open eWRAP Investment

Asgard Open eWRAP Investment is an administration facility where you have an easy-to-use wrap account that gives you access to cash, term deposits, managed investments and listed securities.

Asgard Open eWRAP Investment provides you with a total solution to help achieve your investment goals. Simple and clear reporting, with consolidated transaction and valuation information provided on your investments, makes it easy for you and your financial adviser to manage your financial affairs.

## Features of investing through Asgard Open eWRAP Investment

As an investor with an Asgard Open eWRAP Investment account, you have access to a wide range of flexible features that allow you to tailor your account to suit your financial needs. These features include:

- **Extensive investment menu.** You have access to a Cash Account, term deposits, managed investments and ASX listed securities including direct shares, listed property and exchange traded funds (ETFs) (with the exception of mFund products<sup>1</sup> and exchange traded Australian Government Bonds) and derivatives.
- **Wholesale prices and fee rebates.** The managed investments available are typically not available to retail investors directly and generally have lower investment fees than retail funds. We may also be able to negotiate rebates on the fees charged by some investment managers which will be fully passed on to investors. For more information, refer to ‘Wholesale prices and management fee rebates’ in the ‘Additional explanation of fees and costs’ section in this Guide.
- **Choice of Cash Account.** The Cash Account is the central component of Asgard Open eWRAP Investment and the source of funds for your investments. You can choose whether the Cash Account is an electronic account with no transaction fees (eCASH) or a cash management account with cheque book and branch access. More information on the Cash Account options, including applicable conditions, is in the Cash Account PDS which can be obtained free of charge from your financial adviser or by calling Customer Relations on 1800 731 812.
- **Flexible ways to deposit and withdraw money from your account.** You have access to various options such as electronic funds transfer, cheque and direct deposit to deposit money into your account. Using Internet and Phone Banking (with all its features and functionalities), you can quickly and easily move money from your Cash Account to where you need it. And, if you have a CASH Connect account, you have the convenience of a cheque book and can withdraw cash at any St.George Bank or BankSA branch. If required, you or your financial adviser can initiate one-off and regular cash transfers between your Cash Account and other bank accounts you nominate.
- **Choice of share trading accounts.** Choose how you want to manage listed securities and corporate actions in your account through either a Sponsored or Custodial share arrangement.
- **Optional features.** You can automatically invest excess cash, rebalance your portfolio and make regular deposits into your Cash Account so you and your financial adviser can spend more valuable time developing your investment strategy.
- **Tax management.** When you want to sell investments held through your account, you can, with the help of your financial adviser, nominate the specific tax parcels of managed investments to sell and choose the tax parcel selection method for listed securities. The opportunity to control the amount of capital gain or loss you incur when selling investments means you and your financial adviser can better manage your capital gains tax position.
- **Margin loan facility.** Available if you want to borrow money to invest.
- **In-specie transfers.** Available for managed investments and listed securities (excluding mFunds and exchange traded Australian Government Bonds) you hold through another IDPS provider or hold directly in your name into your Asgard Open eWRAP Investment account free of charge (provided these investments are on the List of Available Investment Options booklet which you can obtain free of charge from your financial adviser or by calling Customer Relations on 1800 731 812). While capital gains tax won’t be payable on the transfer in most circumstances, you should seek professional advice on the taxation and stamp duty implications of transferring investments into your Asgard Open eWRAP Investment account.
- **Consolidated reporting.** You can get one clear view of all the investments you hold through your account. You can view your account online, 24 hours a day, 7 days a week via *Investor Online*. Following the end of each financial year, you will also receive a comprehensive Investor Report with a clear snapshot of all your investments in one easy-to-understand document and a Tax Report to help you with your annual tax return.

<sup>1</sup> An mFund product is an unlisted managed fund admitted for settlement under the ASX Operating Rules and available to investors through the mFund Settlement Service. mFund products are not currently available through Asgard Open eWRAP Investment.

## Snapshot of Asgard Open eWRAP Investment

### Minimums

**Minimum deposit** No minimum

**Minimum balance in the Cash Account** \$1,000

#### Minimum buy or sell

- **managed investments** – \$100 per managed investment
- **listed securities** – We set no minimum, however, transaction values may be stated by the ASX and/or minimum holdings may be applicable for some company shares.

**Minimum withdrawal** No minimum

### Account features

- Investment options**
- Term deposits
  - Managed investments – more than 600
  - Listed securities – most CHESS-approved ASX-listed securities

- Optional features**
- Regular deposit plan
  - Regular withdrawal plan
  - Regular buy
  - Regular sell
  - Automatically invest excess cash
  - Automatically rebalance your portfolio
  - Income reinvestment

**Share account types** Choose between a Custodial share account (securities held in our name) or a Sponsored share account (securities held in your name).

**Margin lending** With the eWRAP Margin Lending facility you can borrow money to invest in managed investments and listed securities through your account.

For more information please refer to the eWRAP Margin Lending PDS which you can obtain from your financial adviser or Customer Relations.

Margin lending may also be available through external providers.

## Fees and other costs

**Fees and other costs** Refer to '4. Fees and other costs' on page 14 of this Guide for information about the fees and other costs that apply to your Asgard Open eWRAP Investment account.

## Keeping you informed

### Reporting

You will receive:

- Annual Investor Report
- Annual Tax Report
- Tax invoices (available upon request)<sup>1</sup>
- Six monthly Cash Account statements issued by St.George.

### Investor *Online*

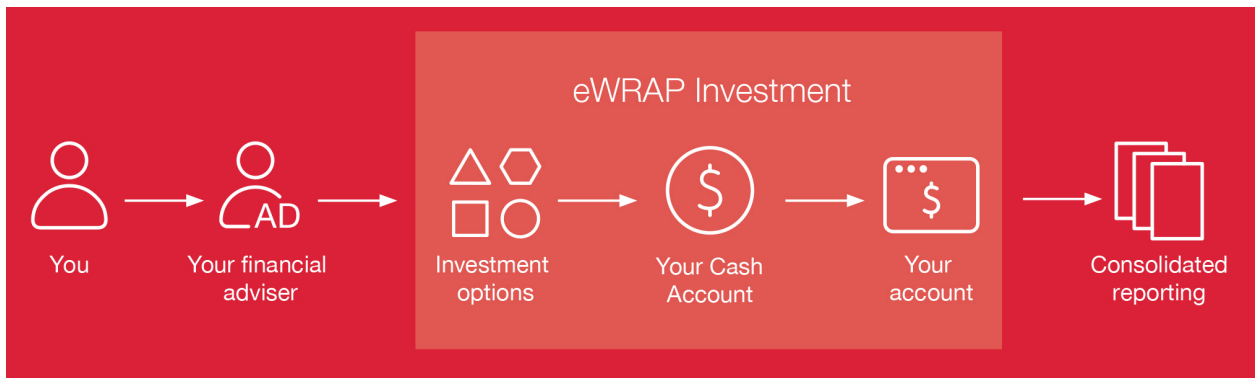
You will have online access to your account details and reports through Investor *Online* – accessed via [investoronline.info](http://investoronline.info) – 24 hours a day, 7 days a week.

### Customer Relations team

Call us on 1800 731 812 or send an email to [ewrap@asgard.com.au](mailto:ewrap@asgard.com.au).

<sup>1</sup> Following the registration of Asgard Open eWRAP Investment as an entity for GST purposes, the tax invoices will detail GST on the portion of our administration fee charged on listed securities held through your account and any adviser remuneration you have agreed to pay your financial adviser.

## 2. How Asgard Open eWRAP Investment works



### Your financial adviser

Asgard Open eWRAP Investment is designed to be used by you together with your financial adviser. In certain circumstances we may permit investors to open an account without a financial adviser. However, you should consider engaging a financial adviser when you open your Asgard Open eWRAP Investment account so you can access certain account features and fee structures.

Your financial adviser (if you have one) will open and operate your Asgard Open eWRAP Investment account via AdviserNET. Through AdviserNET, your financial adviser can make amendments to your account such as updating your personal details, setting up new features, transacting on your account (eg submitting buy and sell instructions) and generating various types of reports to help them make informed decisions about your investments.

### Authority to operate

If you have a financial adviser, you can decide what level of authority they hold for operating your account:

1. **Investor directed authority** – You must authorise each instruction (transaction or account amendment) in writing before your financial adviser submits it to us online (and, in the case of listed securities, to a panel broker).
2. **Authority to operate** – This allows your financial adviser to submit investment instructions to us online (and, in the case of listed securities, to a panel broker) and amend your account details on your behalf, without prior authorisation from you. Unless we advise you otherwise, the authority to operate allows your financial adviser to submit all instructions on your behalf except for:
  - changing the name of your account
  - transferring funds out of your Cash Account to fund a payment request
  - changing your nominated bank account (Nominated Account) and any external linked accounts
  - changing your name or address if you hold listed securities in your account

- applying for a share trading account
- changing existing, or adding new adviser fees
- any other matters outlined in this Guide that may require your personal instructions.

### Authority to transfer cash


If you have a financial adviser, you can give them authority to initiate one-off or regular cash transfers between your Cash Account and bank accounts approved by you (ie your Nominated Account, external linked accounts and any other Cash Accounts held under your client number), on your behalf using AdviserNET. For more information on these account types, refer to the Cash Account PDS.

### Change of financial adviser or financial adviser's authority to operate

If you change your financial adviser or cancel your financial adviser's authority to operate, you must tell us immediately. If you change your financial adviser and don't inform us, we'll continue to act on the level of authority you granted to your previous financial adviser.

### Removal of financial adviser from your account

Asgard Open eWRAP Investment is designed to be used by you together with your financial adviser. If your relationship with your financial adviser ends, you will need to notify us immediately and tell us if you will be appointing a new financial adviser. If you don't appoint a new financial adviser, you will need to manage your account directly. In addition, the fees applying to your account may increase and you won't have access to the full range of account features and functionalities.

 For more information on the consequences of not having a financial adviser, see 'What will happen if you no longer have a financial adviser' in the 'General information' section of this Guide.



## Investment options

Asgard Open eWRAP Investment gives you access to a range of managed investments, listed securities and term deposits.

You and your financial adviser can quickly and easily change and mix your investments at any time as investment markets change. Together, you're in control of where your money is invested and you can create the financial strategy that is best suited to your financial needs and goals.

If you don't have a financial adviser, you will not be able to access the full range of investment options available through your Asgard Open eWRAP Investment account.

### Managed investments

You can choose from an extensive range of managed investments, including investments from different asset classes such as cash, fixed interest, listed securities or equity, and property as well as multi-sector (diversified) funds managed by some of Australia's leading investment managers.


The List of Available Investment Options booklet specifies the managed investments available through Asgard Open eWRAP Investment. You can obtain this list free of charge from your financial adviser or by calling Customer Relations.

You can obtain a copy of the product disclosure statements for the available managed investments free of charge on request from your financial adviser or by contacting Customer Relations.

### Listed securities

You have access to most CHESS approved ASX listed securities including direct shares, listed property, exchange traded funds (ETFs) and traditional securities.

You can choose between a Sponsored or Custodial share account with regards to how listed securities in your account are to be held and managed. You cannot select both. For information on Sponsored and Custodial share accounts, please refer to 'Transacting in listed securities' in the 'How your account works' section in the AIB.

 For more information on listed securities, please refer to 'Investment options' in the 'Your investment options' section in the AIB and 'Transacting in listed securities' in the 'How your account works' section in the AIB.


## Term deposits

Through Asgard Open eWRAP Investment, we offer a range of term deposits with differing maturities/terms and interest payment options. You can learn more about the current terms and rates available from your financial adviser or by calling Customer Relations.

Term deposits provide a fixed interest rate for a fixed length of time which means that you are protected from any decreases in interest rates during the term of your investment in the term deposit. However, you may not be able to take advantage of interest rate increases should the interest rates rise during the term of your investment.

Term deposits are suitable for investors who have an understanding of when they are likely to need to access funds in the future. They are not suitable for anyone who may suddenly need access to any funds in their term deposit as term deposits cannot be withdrawn before maturity.

For information on the terms, conditions and restrictions that apply to term deposits, please refer to the relevant term deposit disclosure document, which you can obtain free of charge from your financial adviser or by calling Customer Relations.

 For more information about term deposits, including how we select term deposits, please refer to 'Investment options' in the 'Your investment options' section in the AIB and 'Transacting in term deposits' in the 'How your account works' section in the AIB.



### Investment selection policy

The Investment selection policy applies to all investments offered through Asgard Open eWRAP Investment and does not constrain investments to only those issued by or associated with Westpac or its subsidiaries.

Asgard decides whether to add, remove or restrict investments that are available through Asgard Open eWRAP Investments. Asgard takes into account things such as whether the investment is manageable through existing technology and administrative processes, whether there is sufficient demand for the particular managed funds, research house ratings, liquidity and cash flow management, gearing, diversification, costs and tax, asset allocation, track record, governance structure, underlying funds under administration and the ability to meet service level requirements.

Asgard reviews and monitors the available investments periodically to make sure they continue to comply with our investment selection policy. We may change the investments available to you at any time. To view the investments available to you, speak to your financial adviser or contact us.

If you don't have a financial adviser, you will not be able to access the full range of investment options available through your Asgard Open eWRAP Investment account.

Only 'Investment Grade'<sup>1</sup> term deposits issued by an authorised deposit-taking institution (with a banking licence) may be approved for addition to Asgard Open eWRAP Investment.

Generally, ASX listed securities will automatically be made available for investment via Asgard Open eWRAP Investment. If a security is de-listed from the ASX, it will automatically be made unavailable via Asgard Open eWRAP Investment. Some ASX listed securities, for example mFunds and exchange traded Australian Government Bonds, are not available for investment through Asgard Open eWRAP Investment.

Members of the Westpac Group, including Asgard, participate as financial institutions or product issuers in both domestic and international markets. As a result, perceived and actual conflicts of interest may arise when we consider and assess the investments made available through Asgard Open eWRAP Investment. To manage any perceived or actual conflicts of interest, all investments available through Asgard Open eWRAP Investment are subject to the same investment selection criteria applying to investments in the same class regardless of whether they are issued by a member of the Westpac Group or an unrelated party. Asgard also has policies in place that govern how it manages conflicts and these policies apply to the investment selection process.

### Transferring investments

You can in-specie transfer managed investments you hold through another IDPS provider into your Asgard Open eWRAP Investment account without a change in beneficial ownership, provided those assets are on the investment menu. You can also transfer listed securities (excluding mFunds and exchange traded Australian Government Bonds) you already own into your account and still retain beneficial ownership. Generally, no capital gains tax is payable on the transfer of the managed investments or listed securities into your account and no transfer fees apply. You should seek professional advice on the taxation and stamp duty implications of transferring investments into your Asgard Open eWRAP Investment account.

Once the investments have been transferred to your account, we'll report on them along with the other investments held through your account.



The conditions that apply to transferring assets into your account are explained in 'Transferring managed investments into your account' and 'Transferring listed securities into your account' in the 'How your account works' section in the AIB.

You can also transfer managed investments and listed securities out of your Asgard Open eWRAP Investment account (conditions apply).

<sup>1</sup> At the date of this Guide an Investment Grade rating is equivalent to an S&P rating of BBB or above, a Moody's rating of Baa3 or above and a Fitch rating of BBB or above.

## Your Cash Account

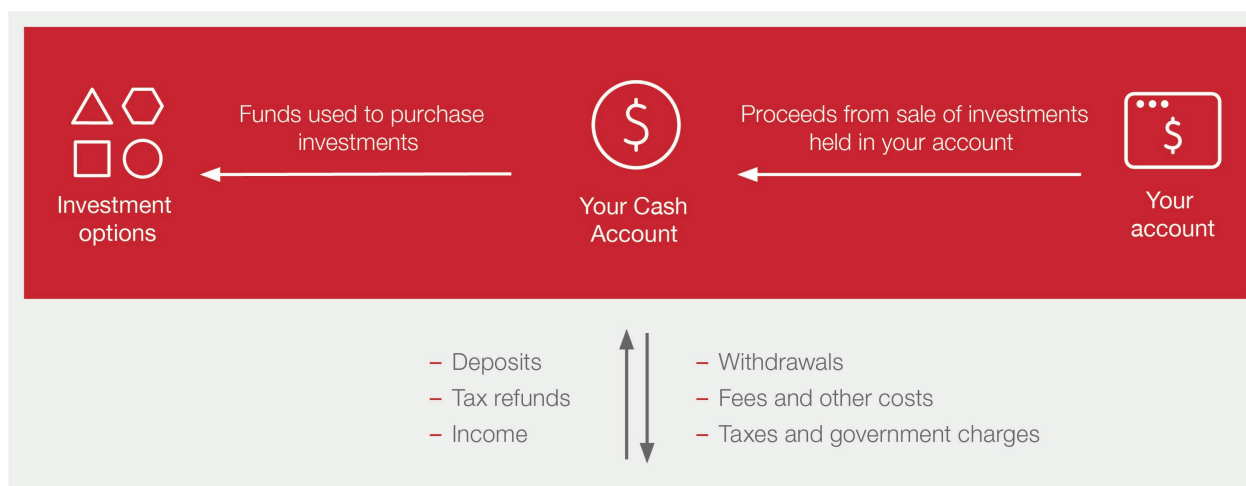
The Cash Account is the central component of your Asgard Open eWRAP Investment account and it allows you, or your financial adviser on your behalf, to easily buy and sell investments. This in-built connection between your Cash Account and the investment options makes it easy for you and your financial adviser to respond to changes in market conditions or your investment needs.

### Choice of Cash Account

You can choose whether your Cash Account is an eCASH account (an electronic account) or a CASH Connect account (a cash management account with cheque book and branch access for individual and joint accounts where the method of operation is 'one to sign'). For more information on the Cash Account options, please refer to the Cash Account PDS which can be obtained free of charge from your financial adviser or by calling Customer Relations.

### How the Cash Account works

The diagram below shows the flow of money in and out of your Cash Account:



You can easily transfer money in or out of your Cash Account through various means, including Internet Banking or by completing the appropriate form (initiated by you) and/or AdviserNET (initiated by your financial adviser). And, if you have a CASH Connect account, you have access to St. George Bank and BankSA branches. For more information on the deposit and withdrawal options available to you, refer to the Cash Account PDS.


You or your financial adviser can also set up regular direct deposit and withdrawal plans providing you with a disciplined approach to investing and a regular income stream (if required).

### Maintaining a minimum balance in your Cash Account

You have to maintain a minimum balance of \$1,000 in your Cash Account to cover fees and other costs. You can monitor your Cash Account balance by regularly checking the details of your account on Investor *Online* or on Internet Banking.

When your Cash Account balance is close to or less than the minimum, you may wish to deposit additional funds into your account. You or your financial adviser may also provide instructions to sell specific managed investments or listed securities. The sale proceeds will be paid into your Cash Account.

If you don't top up your Cash Account balance, we may automatically sell your managed investments and/or equity holdings.

 Please refer to 'Your Cash Account' in the 'How your account works' section in the AIB for more information.

## Optional features of your account

Asgard Open eWRAP Investment offers a number of functionalities to help you and your financial adviser manage your investments and your account more effectively. Some of these features reduce the need for you and your financial adviser to constantly monitor your account and give you greater confidence your investment strategy is being maintained. For more information, please refer to the 'How your account works' section in the AIB.

Optional features	Description
<b>Automatically invest excess cash</b>	Allows you to nominate a required cash balance and automatically invest the excess above this balance on a monthly basis according to a template (model portfolio) or the current value of all managed investments held through your account.
<b>Automatically rebalance your account</b>	Allows you to regularly (quarterly, half-yearly or yearly) rebalance your portfolio according to a template (model portfolio) which you and your financial adviser have agreed to.
<b>Regular buy</b>	Allows you to regularly invest a specified dollar amount from your Cash Account into one or more managed investments at a frequency determined by you.
<b>Regular sell</b>	Allows you to regularly sell a specified dollar amount from one or more managed investments held in your account at a frequency determined by you, with the proceeds deposited into your Cash Account.
<b>Regular deposit/direct debit plan</b>	Allows you to regularly deposit funds into your Cash Account from a bank account nominated by you. You can choose how much you want to deposit, the frequency of your deposits and the duration of your direct debit plan.
<b>Regular withdrawal plan</b>	Allows you to regularly withdraw funds from your Cash Account to send to your Nominated Account. You can choose how much you want to withdraw and the duration of your plan.
<b>Reinvest income distributions or dividends</b>	You have the option to keep income distributions from your managed investments in your Cash Account or use the distributions to buy further units in those managed investments. Depending on the listed securities you hold, you may be able to elect to receive dividends as either additional securities (that is, reinvest dividends under a Dividend Reinvestment Plan (DRP)) or to receive dividends as cash. The payment of dividends and the ability to elect a DRP differs depending on whether you have a Custodial or Sponsored share account set up.
<b>Participation in corporate actions – Custodial share account only</b>	You can participate in corporate actions (provided those corporate actions are approved by us), without having to manage this with the share registry. Your financial adviser can submit your election online via AdviserNET. For more information on corporate actions, refer to 'Managing corporate actions' in the 'How your account works' section in the AIB.
<b>Margin lending</b>	The eWRAP Margin Lending facility enables you to borrow money to invest in managed investments and listed securities through your account. For more information on the benefits and risks of margin lending, talk to your financial adviser and refer to the eWRAP Margin Lending PDS. You can obtain this PDS from your financial adviser or by calling Customer Relations. Margin lending may also be available through external providers.
<b>Tax management</b>	<p>When you want to sell some of the managed investments held through your account, with the assistance of your financial adviser you can nominate the specific tax parcels of managed investments to be sold. This means you can better manage your capital gains tax position as you have the opportunity to control the amount of capital gain or loss you incur when selling managed investments. In respect to listed securities, you can choose from the following tax parcel selection methods:</p> <ul style="list-style-type: none"> <li>– Minimise gain</li> <li>– Maximise gain</li> <li>– First in first out (FIFO)</li> <li>– Modified FIFO.</li> </ul> <p>You can change your tax parcel selection method at any time of the year except during the tax reporting period if you would like the chosen tax parcel selection method to apply to the previous financial year. For more information, refer to 'Capital gains and tax management' in the 'Tax features' section in the AIB.</p>

Your financial adviser can set up these features for you.

If you open your account without a financial adviser, or if your relationship with your financial adviser ends and you don't appoint a new one, you may not be able to access all of the above features. For more information on the consequences of not having a financial adviser linked to your account, see 'What will happen if you no longer have a financial adviser' in the 'General information' section in this Guide.

### Consolidated reporting

Regardless of the number of investments you hold through your Asgard Open eWRAP Investment account, we provide you with an easy-to-read report that consolidates all the transactions from the different investment managers, term deposits and listed securities in your portfolio. This makes it easier to compare and analyse how various investments are

performing and for you and your financial adviser to make informed decisions if changes need to be made.

Following the end of each financial year, you'll receive a comprehensive Investor Report with a clear snapshot of all your investments in one document. To help you prepare your income tax return for investments held through your Asgard Open eWRAP Investment account, you'll receive an annual Tax Report and Tax Guide around September each year and online access to quarterly PAYG statements.

You can access information on your account anytime and anywhere online, through Investor *Online*. For more information on Investor *Online* and other types of reporting we make available to you, please refer to 'Keeping you informed' in the 'General Information' section in this Guide.



For more information on Asgard Open eWRAP Investment, see the 'Your investment options' and the 'How your account works' sections in the AIB.

### 3. Investing involves risk

Risk is often defined as the likelihood an investment will fluctuate in value. Generally, the higher the potential return of an investment, the greater the risk of loss.

It's important to note that all investments involve varying degrees of risk. A multitude of factors beyond the control of investors may affect investment returns, such as:

Risk	Description
<b>Security-specific risk</b>	An investment in or with exposure to a company or managed investment may be affected by unexpected changes in that company's or managed investment's operations (due to quality of management, use of technology and so on) or its business environment.
<b>Market risk</b>	Markets are affected by a host of factors including economic and regulatory conditions, market sentiment, political events, and environmental and technology issues. These could have a negative effect on the returns of all investments in that market. This may affect investments differently at various times.
<b>Currency risk</b>	If an investment is held in international assets, a rise in the Australian dollar relative to other currencies may negatively impact investment values or returns.
<b>Interest rate risk</b>	Changes in interest rates can have a negative impact, either directly or indirectly, on investment value or returns on all types of assets.
<b>Gearing risk</b>	Underlying funds may use gearing. The use of gearing (borrowing) will magnify the variability of investment returns.
<b>Derivatives risk</b>	Underlying funds may be derivative instruments or may make use of derivatives. Derivatives (which may be used to reduce risks and buy investments more effectively) may be volatile, magnify potential losses and reduce potential profits. Also, the usage of derivatives may be speculative. Risks associated with derivatives include: the risk that changes to the value of a derivative is not in line with changes to the value of the underlying asset, the risk that the management of the assets backing a derivative is not adequate to meet the payment obligations of the derivative and counterparty/issuer risk (the risk that the counterparty/issuer of the derivative contract cannot meet its obligations under the derivative contract).
<b>Alternative investments risk</b>	Underlying funds may invest in 'alternative investments'. Alternative investments is a category that includes a range of sophisticated investments including hedge funds, venture capital, private equity, leveraged and management buyouts, commodities and futures trading funds. Alternative investments are subject to certain risks that may include periods of large market falls, high volatility or reduced liquidity.
<b>Credit risk</b>	There is always a risk of loss arising from a debtor or other party to a contract failing to meet their obligations. This potentially arises with various securities including derivatives, fixed interest and mortgage securities.
<b>Liquidity risk</b>	Liquidity risk is the risk that an investment may not be easily converted into cash with little or no loss of capital and minimum delay because of either inadequate market depth or disruptions in the marketplace.
<b>Legal and regulatory risk</b>	Changes in domestic and foreign investment and taxation laws may adversely affect your investment.
<b>Operational risk</b>	Asgard Open eWRAP Investment depends on the integrity of its administration and computer systems. However, there is a risk these systems may not be available in certain circumstances.
<b>Insurance risk</b>	You may not take out sufficient insurance to provide adequate cover for you or your beneficiaries, which is known as underinsuring. Your financial adviser may be able to help you identify the appropriate amount of insurance cover for your circumstances.

## 4. Fees and other costs

### Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

### To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** Moneysmart website ([www.moneysmart.gov.au](http://www.moneysmart.gov.au)) has a managed funds fee calculator to help you check out different fee options.

### Fees and other costs

This section shows fees and other costs that you may be charged. These fees and costs may be deducted from your money or from the returns on your investment.

Taxes are set out in the 'Tax features' section in the AIB.

You should read all the information about fees and costs because it's important to understand their impact on your investments.

Fees and other costs payable in relation to your Cash Account are disclosed in the Cash Account PDS. The total fees and other costs payable in relation to your account include not only Asgard Open eWRAP Investment fees and other costs, but also the ongoing fees and expenses deducted by investment managers from the managed investments you choose.

It's important you understand the fees of any investments you choose and that they are in addition to the fees for Asgard Open eWRAP Investment and any transaction and account costs incurred on your behalf. The costs of any investment you choose will generally be set out in a disclosure document or product disclosure statement for that investment. These are available from your financial adviser, or through Investor *Online* for existing investors.

Except where otherwise stated, the fees and other costs shown do not take into account any income tax benefit (if applicable), but are expressed as inclusive of GST, stamp duty and are net of any reduced input tax credit (RITC) that may be claimed.


Any fee negotiated with your financial adviser will be disclosed in the Financial Services Guide or Statement of Advice you receive from your financial adviser.

## Fees and costs summary

Asgard Open eWRAP Investment											
Type of fee or cost	Amount	How and when paid									
<b>Ongoing annual fees and costs</b>											
<b>Management fees and costs</b> The fees for managing your investment	The management fees and costs consist of the following:	Calculated on a daily basis on the combined value of the balance in your Cash Account, managed investments, term deposits and listed securities in your account. The administration fee is deducted from the Cash Account monthly in arrears (at the beginning of every month) and paid to us.									
	<b>Administration fee</b>										
	<table border="1"> <thead> <tr> <th>Account balance</th> <th>The balance in your Cash Account and managed investments (including term deposits) only fee (% pa)<sup>#</sup></th> <th>Listed securities only fee (% pa)<sup>^</sup></th> </tr> </thead> <tbody> <tr> <td>First \$850,000</td> <td>0.250%</td> <td>0.268%</td> </tr> <tr> <td>Balance over \$850,000</td> <td>Nil</td> <td>Nil</td> </tr> </tbody> </table>	Account balance	The balance in your Cash Account and managed investments (including term deposits) only fee (% pa) <sup>#</sup>	Listed securities only fee (% pa) <sup>^</sup>	First \$850,000	0.250%	0.268%	Balance over \$850,000	Nil	Nil	From 7 April 2020 and until further notice, your Cash Account balance will be temporarily excluded from the calculation of the administration fee payable on your Asgard Open eWRAP Investment account. This means that the administration fee ordinarily payable on your Cash Account balance will be temporarily waived until further notice.
Account balance	The balance in your Cash Account and managed investments (including term deposits) only fee (% pa) <sup>#</sup>	Listed securities only fee (% pa) <sup>^</sup>									
First \$850,000	0.250%	0.268%									
Balance over \$850,000	Nil	Nil									
	For account balances less than \$300,000, the minimum administration fee <sup>*</sup> is:										
	<table border="1"> <tbody> <tr> <td></td> <td>\$750 pa</td> <td>\$805 pa</td> </tr> </tbody> </table>		\$750 pa	\$805 pa							
	\$750 pa	\$805 pa									
	<p><sup>#</sup> The GST inclusive rate of the administration fee is 0.268%. However, a RITC can be claimed resulting in the net fee of 0.250%. See 'RITC for managed investments' in this section for further details.</p> <p><sup>^</sup> Includes full GST of 10%. No RITC applies.</p> <p><sup>*</sup> The minimum administration fee is a fixed daily fee amount which we have annualised based on a 365 day year for ease of comparison. This means the actual annual minimum administration fee payable may differ slightly dependent on the number of days in the relevant calendar year.</p> <p>Note: If you hold funds in your Cash Account, managed investments (including term deposits) and listed securities, the actual effective percentage administration fee charged will range between the percentages shown in the two columns depending on the respective values of the managed investments and listed securities you hold. See the worked example later in this section.</p>										
<b>Plus</b>											
	<b>Expense recovery</b> Up to \$25 per annum. The exact amount charged to your account will be reported in your annual Investor Report as an expense recovery.	Calculated based on the expenses incurred and deducted from your Cash Account at the time the expense is applied.  We are entitled to retain all expense recoveries to meet our costs and will not									



## Asgard Open eWRAP Investment

Type of fee or cost	Amount	How and when paid						
		pass on any such entitlement to any other persons, including your financial adviser or your financial adviser's licensee.						
<b>Plus</b>								
	<p><b>Custodial share account fee</b></p> <p>\$300 per annum (including GST) charged by us for administering your Custodial share account.</p>	<p>This is not currently charged but we may choose to charge this fee in the future.</p> <p>This fee only applies if you elect to setup a Custodial share account. It applies whether or not you hold listed securities through your Custodial share account.</p> <p>Calculated on a daily basis and deducted from your Cash Account monthly in arrears at the beginning of every month.</p> <p>Where your Custodial share account is set up during the month, the fee will be charged on a pro-rata basis payable at the beginning of the next month.</p>						
<p> The management fees and costs shown in this section relate only to gaining access to the accessible financial products available to you through Asgard Open eWRAP Investment. These management fees and costs do not include the fees and costs that relate to investment in the accessible financial products that you may choose through Asgard Open eWRAP Investment.</p>								
<p><b>Performance fees</b></p> <p>Amounts deducted from your investment in relation to the performance of Asgard Open eWRAP Investment</p>	<p>Nil</p> <p>Asgard Open eWRAP Investment does not charge performance fees, but performance fees may be payable in the underlying managed funds you choose through Asgard Open eWRAP Investment. Refer to 'Fees and costs of underlying investments' in the 'Additional explanation of fees and costs' section of this Guide, and refer to the PDS or other disclosure document(s) for the relevant managed funds.</p>	<p>Not applicable</p>						
<p><b>Transaction costs</b></p> <p>The costs incurred by Asgard Open eWRAP Investment when buying or selling assets</p>	<p><b>Buy/Sell differential</b> - The Buy/sell differential (also known as buy/sell spread) is a fee that may be charged by the fund manager of a managed fund that you invest in. The buy/sell differential typically ranges from 0.00% to 4.00%, but can be higher.</p>	<p>The buy/sell differential is an additional cost to you payable at the time of the buy/sell.</p> <p>Refer to 'Buy/sell spread' in the 'Additional explanation of fees and costs' in this Guide for further information.</p>						
	<p><b>Share brokerage</b><sup>1</sup> – the fee charged by the online broker for each share trade. May include charges for phone booking and posting trade confirmations.</p> <table border="1"> <thead> <tr> <th>Trade value</th> <th>Brokerage</th> </tr> </thead> <tbody> <tr> <td>Up to and including \$30,000</td> <td>\$25.00</td> </tr> <tr> <td>Over \$30,000</td> <td>0.1025% of trade value</td> </tr> </tbody> </table>	Trade value	Brokerage	Up to and including \$30,000	\$25.00	Over \$30,000	0.1025% of trade value	<p>For share purchases, brokerage is added to the share trade value, with the total amount deducted from your Cash Account at the time of purchase.</p> <p>For share sales, brokerage is deducted from the net sale proceeds at the time of the sell and the net amount credited in your Cash Account.<sup>2</sup></p>
Trade value	Brokerage							
Up to and including \$30,000	\$25.00							
Over \$30,000	0.1025% of trade value							

## Asgard Open eWRAP Investment

Type of fee or cost	Amount	How and when paid
	<p><b>Share settlement fee</b> – the fee charged by our settlement agent, the online broker, for effecting the settlement of your share trades:</p> <p><b>Orders placed with the online broker</b> The share settlement fee is included in the brokerage.</p> <p><b>Orders placed with one of the panel brokers</b> \$22 per share trade. This fee is currently waived.</p>	The share settlement fee is deducted from your Cash Account <sup>2</sup> at the time of the share buy or sell.
	<p><b>Failed settlement fee</b> – the fee charged for trades failing settlement, as set by the ASX.</p> <p>The fee is calculated at 0.10% of the value of the settlement holding shortfall. A fail fee is levied on each business day a shortfall persists. The minimum fee is \$100 per day.</p>	The failed settlement fee will be deducted from your Cash Account <sup>2</sup> at the time of the trade.
	<p><b>Broker fail fee</b> – a fee may be charged by the broker if your share trade fails.</p> <p>The fee is determined by the broker and varies according to the situation.</p>	The broker fail fee will be deducted from your Cash Account <sup>2</sup> at the time of the trade.
	<p><b>Margin lending fees</b> – a margin lender from whom you borrow to invest may charge you fees for that service.</p> <p>These fees are disclosed in the eWRAP Margin Lending PDS or other relevant product disclosure statement provided by your margin lending provider.</p>	See the eWRAP Margin Lending PDS or other relevant product disclosure statement provided by your margin lending provider.
<b>Member activity related fees and costs (fees for services or when your money moves in and out of Asgard Open eWRAP Investment)<sup>3</sup></b>		
<b>Establishment fee</b> The fee to open your investment	Nil	Not applicable
<b>Contribution fee</b> The fee on each amount contributed to your investment	Nil	Not applicable
<b>Buy-sell spread<sup>4</sup></b> An amount deducted from your investment representing costs incurred in transactions by Asgard Open eWRAP Investment	Nil	Not applicable
<b>Withdrawal fee</b> The fee on each amount you take out of your investment	Nil	Not applicable
<b>Exit fee</b> The fee to close your investment	Nil	Not applicable

## Asgard Open eWRAP Investment

Type of fee or cost	Amount	How and when paid
<b>Switching fee<sup>5</sup></b> The fee for changing investment options	Nil	Not applicable

- 1 Where a panel broker is used to place a share trade, the brokerage amount will be agreed with the panel broker at the time of placing a trade.
- 2 Note: If you have an eWRAP Margin Lending facility, share buys and sells, and related fees, are settled through your Margin Loan account instead of your Cash Account.
- 3 Additional service fees may apply as this table does not take into account all the fees and costs that may apply to your account for example adviser fees. See the 'Additional explanation of fees and costs' section in this Guide.
- 4 Asgard Open eWRAP Investment does not charge any buy/sell spread directly, however buy/sell costs may be charged by investment managers when managed investments are bought and sold. Refer to buy-sell differential in 'Transaction costs' above and 'Buy/sell spread' in the 'Additional explanation of fees and costs' in this Guide.
- 5 While there are no fees associated with switching, a cost associated with the buy/sell differential may apply. See 'Buy/sell differential' in the 'Additional explanation of fees and costs' section in this Guide for information on the costs charged by investment managers when managed investments are bought and sold.

## Example of annual fees and costs for a balanced investment option or other investment option

This table gives an example of how the ongoing annual fees and costs for Asgard Open eWRAP Investment can affect your investment over a 1-year period. You should use this table to compare this product with other platform investment products.

Example - Asgard Open eWRAP Investment		Balance of \$50,000 with a contribution of \$5,000 during the year
Contribution fees	Nil	For every additional \$5,000 you put in, you will be charged \$0.
<b>PLUS</b> Management fees and costs	\$750.00 <sup>1</sup> (Administration fee) + \$25 <sup>2</sup> (Expense recovery)	<b>And</b> , for every \$50,000 you have in Asgard Open eWRAP Investment, you will be charged or have deducted from your investment \$775.00 <sup>3</sup> each year.
<b>PLUS</b> Performance fees	Nil	<b>And</b> , you will be charged or have deducted from your investment \$0 in performance fees each year
<b>PLUS</b> Transaction costs	Nil	<b>And</b> , you will be charged or have deducted from your investment \$0 in transaction costs
<b>EQUALS</b> Cost of Asgard Open eWRAP Investment		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of:  <b>\$775.00<sup>4</sup></b>  <b>What it costs you will depend on the investment option you choose and the fees you negotiate.</b>

- 1 This example is based on the management costs for Asgard Open eWRAP Investment and it does not take into account costs incurred for investments that may be accessed through Asgard Open eWRAP Investment, such as management costs relating to a managed investment or transaction fees for listed securities. As the amount is less than \$300,000 a minimum administration fee of \$750 per annum (based on a 365 day year) applies. As your account balance increases, the total administration fee you pay as a percentage of your account balance will decrease due to the tiered administration fee structure (as shown in the administration fee scale in the fee table in this section).
- 2 The exact amount charged to your account will be reported in your Investor Report. Please refer to the 'Additional explanation of fees and other costs' section for more information.
- 3 This example assumes that \$50,000 is invested for the entire year, with \$2,000 held in your Cash Account and \$48,000 in the investment option, the value of the investment is constant over the year and that the additional \$5,000 is invested at the end of the year.
- 4 Additional fees may apply. Refer to 'Additional explanation of fees and costs' in this Guide for more information.

This example is illustrative only and fees and costs for the balance in your Cash Account, and may vary for your actual investment. The above example only shows the fees and costs that relate to accessing investments through Asgard Open eWRAP Investment and not the fees and costs of the underlying investments. Additional costs will be charged by the issuers of those underlying investments that you decide to invest in. Please refer to the example in the following section that illustrates the combined effect of the fees and costs.

## Example of total costs

This table illustrates the combined effect of fees and costs of Asgard Open eWRAP Investment and the fees and costs for an investment in the Schroder Real Return Fund - WC through Asgard Open eWRAP Investment over a one year period, based on the same assumptions as the 'Example of annual fees and other costs for a balanced investment option or other investment option' set out in the previous section.

Example - Schroder Real Return Fund - WC		Balance of \$50,000 with a contribution of \$5,000 during the year
Cost of Asgard Open eWRAP Investment		\$775.00 <sup>1</sup>
<b>PLUS</b> Management fees and costs for an investment in Schroder Real Return Fund - WC	0.85% <sup>2</sup>	<b>And</b> , for every \$50,000 you have in the Schroder Real Return Fund - WC you will be charged \$425.00 <sup>3</sup> each year
<b>PLUS</b> Performance fees for Schroder Real Return Fund - WC	0.01%	<b>And</b> , you will be charged or have deducted from your investment \$5.00 in performance fees each year
<b>PLUS</b> Transaction costs for Schroder Real Return Fund - WC	0%	<b>And</b> , you will be charged or have deducted from your investment \$0.00 in transaction costs
<b>EQUALS</b> Total cost of investing in the Schroder Real Return Fund - WC through Asgard Open eWRAP Investment		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of:  <b>\$1,205<sup>4</sup>.</b>  <b>What it costs you will depend on the investment option you choose and the fees you negotiate.</b>

- 1 Please refer to 'Example of annual fees and other costs for a balanced investment option or other investment option' for information regarding this amount and applicable assumptions.
- 2 This is the management fees and costs charged by the Schroder Real Return Fund - WC as at the date of this Guide. For more information regarding the fees and costs applicable to underlying investment options, please refer to the 'Investment fees' section of the 'Additional explanation of fees and costs' section of this Guide.
- 3 This example assumes that \$50,000 is invested in the Schroder Real Return Fund - WC through Asgard Open eWRAP Investment for the entire year, the value of the investment is constant over the year and that the additional \$5,000 is invested at the end of the year. It doesn't take into account any required minimum Cash Account balance. Refer to 'Your Cash Account' in the 'How your account works' section in the AIB for information about the minimum Cash Account balance requirement. Accordingly, fees and costs are calculated using the \$50,000 balance only.
- 4 Additional fees may apply. This example does not take into account other fees and costs that may apply to some or all of the available investments, such as Adviser contribution fees, other advice fees, Cash Account fees, transaction fees or costs or any applicable buy/sell spread charges. The actual fees and costs incurred are dependent on the investments you decide to transact in. Refer to the 'Additional explanation of fees and costs' section of this Guide for information about the fees and other costs that may apply.

This example is illustrative only and fees and costs may vary for your actual investment. For information regarding the fees and costs of underlying investments, please refer to the product disclosure statement or other disclosure document(s) for the relevant managed investment, which may be obtained on request and free of charge from your financial adviser or Customer Relations.

## Additional explanation of fees and costs

### Administration fee

The administration fee is charged by Asgard for its functions performed as operator of Asgard Open eWRAP Investment including custody, settlement and reporting services.

### RITC for managed investments

The part of the administration fee which is charged on the value of the balance in your Cash Account and the managed investments (including term deposits) held through your account qualifies for a reduced input tax credit (RITC) of up to 75% of the GST. No RITC applies to the administration fee charged on listed securities. If you only hold funds in your Cash Account, managed investments and term deposits through your account, the applicable fee scale will be as follows:

Account balance	Fee (% pa)
First \$850,00	0.250%
Balance over \$850,000	Nil
For account balances less than \$300,000, the minimum administration fee* would be	\$750 pa

\* The minimum administration fee is a fixed daily fee amount which we have annualised based on a 365 day year for ease of comparison. This means the actual annual minimum administration fee payable may differ slightly, dependent on the number of days in the relevant calendar year.

If you hold both funds in your Cash Account, managed investments (including term deposits) and listed securities through your account, you receive the benefit of the RITC as it applies to that part of the administration fee which is charged on the value of the balance in your Cash Account and managed investments. See the following example:

#### Example:

David has an Asgard Open eWRAP Investment account through which he holds funds in his Cash Account and managed investments valued at \$150,000 and listed securities valued at \$150,000.

The administration fee applying to his account is as follows.

First \$150,000	$\$150,000 \times 0.268\%$	=	\$402 (incl. GST)
Next \$150,000	$\$150,000 \times 0.268\%$	=	\$402 (incl. GST)
<b>Total fee</b>		=	<b>\$804 (incl. GST)</b>

#### How to calculate RITC on the balance of the Cash Account and managed investments (assuming 75% RITC applicable)

Administration fee applicable to cash and managed investments	$\$804 \times 50\% = \$402$ (incl. GST)
GST portion of the administration fee	\$36.55
RITC (75% of the GST)	\$27.41
<b>Total administration fee</b>	<b><math>\\$804 - \\$27.41 = \\$776.59^1</math></b>

1 Includes GST net of RITC. If you are registered for GST purposes, you may be able to claim either a full or reduced input tax credit for any GST paid on the portion of our administration fee charged on listed securities in your account and any adviser remuneration you have agreed to pay your financial adviser. If you intend to make a claim, you can request we provide you with monthly tax invoices.

### Adviser remuneration/fees

Our fee structure provides you and your financial adviser with flexibility when determining the fee payable for the financial advice and related services they provide to you in relation to your account.

The following optional fees are available for you to select the most appropriate remuneration arrangement with your financial adviser:

- Adviser fee – Establishment
- Ongoing adviser fee
- One-off adviser fee.

You may negotiate with your financial adviser to pay one or more of the above fees to your financial adviser or your financial adviser's licensee.

You must specify these fees on the relevant form. The amounts you specify will be exclusive of GST.

The payment of fees that you agree to pay to your financial adviser in relation to financial product advice and related services that you receive will be facilitated by us in accordance with your directions.

Please note that all of the adviser fees are deducted by us and then paid to your financial adviser, or to your financial adviser's licensee on behalf of your financial adviser. However, we will not deduct any amounts in relation to adviser fees unless you agree and we do not retain any portion of these adviser fees for our own benefit.

By consenting in the relevant form to the deduction and payment of agreed fees to your financial adviser (or to your financial adviser's licensee on behalf of your financial adviser), you direct us to make those payments to your financial adviser (or to your financial adviser's licensee on behalf of your financial adviser).

You will be required to provide periodic consent (generally annually) for the deduction and payment of the ongoing adviser fee to continue. If we do not receive the required consent, we will cease paying the fee to your financial adviser (or your financial adviser's licensee, as applicable).

Restrictions apply to the adviser fees that can be deducted from your account when you have an eWRAP Margin Lending facility attached to your account. The adviser fees deducted from your Cash Account can only be a flat dollar amount (ie a fixed amount). You cannot pay your financial adviser an ongoing adviser fee that is percentage based.

### Opting-out from advice

You may opt-out of receiving financial advice and related services from your financial adviser and paying your financial adviser ongoing fees for future services by notifying us. We encourage you to talk to your financial adviser first before requesting to change the fees applying to your account. We reserve the right to cease paying to your financial adviser any adviser fees on your behalf on receipt of a written request from either you or your financial adviser.

If you opt-out of the ongoing adviser fees paid to your financial adviser, we will generally cease paying the ongoing adviser fees from the day your request is processed by us. That is, we will pay the ongoing adviser fees on a pro-rata basis to the date we process your request to opt-out. However, if you have instructed us to cease paying adviser fees without terminating or opting out of an ongoing fee arrangement with your financial adviser, then you may still be personally liable to pay the adviser fees as agreed under that arrangement. For more information on disclosure of your financial adviser's remuneration, refer to the 'Disclosure of fees and costs received by your financial adviser' section below.

Opting out from advice is not the same as ending your relationship with your financial adviser. This needs to be separately requested (if required). If the relationship with your financial adviser has ended and you do not appoint a new financial adviser, this may have an effect on the fees you pay and your account features. For more information, see 'What will happen if you no longer have a financial adviser' in the 'General information' section of this Guide.



### Adviser fee – Establishment

You can agree the initial fee for advice on the establishment of your account with your financial adviser. It must be specified on your application. If no fee is specified, the fee will be nil.

The Adviser fee – Establishment may be described as an 'Establishment fee' in the application form lodged electronically by your financial adviser (if applicable), your periodic statements, the information accessed via Investor *Online* and any other materials you may receive from us.

### Ongoing adviser fee

An ongoing adviser fee can also be paid to your financial adviser in addition to the administration fee which is payable to us on a monthly basis in arrears. The ongoing adviser fee amount is calculated on the basis agreed between you and your financial adviser. When you agree on an amount, or basis of calculation, you consent to us deducting and paying this amount from your account each month.

You may select from the following monthly adviser fee options:

1. **Flat percentage amount** – select a flat percentage between 0% and 5.5% (including GST) to apply to the value of managed investments, term deposits, listed securities and cash, OR
2. **Sliding scale** – specify a sliding scale applicable to the value of managed investments, term deposits and listed securities (not applied to your Cash Account balance), OR
3. **Flat dollar amount** – select a flat dollar amount per month which can be adjusted, either up or down, annually in line with the Consumer Price Index (CPI). You can indicate the month and year in which the adjustment will first occur in your application. The monthly dollar amount will be adjusted by the annual CPI percentage released for the previous quarter.

The flat percentage and sliding scale monthly adviser fee options are calculated based on your account balance of managed investments, term deposits, listed securities and/or your Cash Account balance, as applicable at the end of the previous month, and deducted monthly in arrears.

Ongoing adviser fees are paid monthly in arrears from your Cash Account. Where your account is opened during the month, the ongoing adviser fee charged for the first month will be pro-rated based on the number of days your account was opened in that month.

### One-off adviser fee

You can agree with your financial adviser to have a one-off flat dollar fee charged to your account. The one-off adviser fee can be paid to your financial adviser in addition to the administration fee which is payable to us.

The one-off adviser fee can be charged on an ad-hoc basis but is only charged once a month. It is deducted from your Cash Account in arrears at the beginning of the month or, if applicable, at the time your account is closed.

### Disclosure of fees and costs received by your financial adviser

Your financial adviser must disclose to you any benefits they receive in relation to your investment, including all fees and costs that you have negotiated with them. See your financial adviser's Financial Services Guide and/or Statement of Advice for further information on these benefits.

If an ongoing fee arrangement exists between you and your financial adviser, your financial adviser will also be required to give you a Fee Disclosure Statement on an annual basis. It is also the responsibility of you and your financial adviser to notify us to cease payment of adviser fees in the event that the ongoing fee arrangement is either terminated or is not renewed.

### Expense recoveries

We have discretion in deciding to pass on to investors all or a portion of expenses we incur. In general we choose to absorb the costs associated with running your account, however, we intend to charge expense recoveries for costs such as complying with changes in legislation and regulatory requirements. Your portion of any expense recoveries will be deducted from your Cash Account and will be reported in your annual Investor Report as an expense recovery. These expenses are costs incurred by us and payable to us only. They will not be passed on to your financial adviser, your financial adviser's licensee or any other parties.

### Taxes

Income from investments held through your account may be taxed. For more information refer to the 'Tax features' section in the AIB.

### **Transaction costs**

Where transaction costs arise from trading activity to execute the investment strategy for an underlying managed investment, and are not the result of buying or selling units in the managed investment, these costs are not recouped by the relevant managed investment (eg by the buy/sell spread in the case of a managed fund). They are an additional cost to you at the time of the managed investment directly or indirectly undertaking the trading activity, and are included in the managed investment's unit price.

Further information regarding the amount of the transaction costs for each managed investment available through Asgard Open eWRAP Investment is provided in the product disclosure statement or other disclosure document(s) for the relevant managed investment, which may be obtained on request and free of charge from your adviser or by calling our Customer Relations team on 1800 731 812.

### **Fees and costs of underlying investments**

The managed funds and exchange traded funds (managed investments) available through Asgard Open eWRAP Investment are managed and operated by investment managers that charge fees and other costs for the management and administration of the managed investments. The investment returns for each managed investment are net of fees and other costs. That is, the fees and other costs are deducted from the value of the managed investment before the unit price is calculated.

Some of the underlying investment managers may be entitled to performance fees in addition to the management fees they receive. The method for calculating these performance fees varies between the managed investments and details are set out in the PDS or other disclosure document(s) for the relevant managed funds. If charged, typical performance fees for an underlying managed investment are estimated to be between 15% and 30% of the investment's out-performance of a defined benchmark, but actual performance fees may fall outside this range.

In addition to the ongoing fees and other costs for the managed investments, some investment managers charge contribution and withdrawal fees. These may be charged either:

- as an amount added (or subtracted) as part of the entry (or exit) price, when you acquire (or dispose of) an investment (depending on whether a contribution or withdrawal fee is being charged) or
- by deducting an amount from your account balance, when you acquire (or dispose of) your investment.

The amount of these fees varies between investment managers.

For further information regarding the fees and other costs for each managed investment, refer to the product disclosure statements or other disclosure document(s) for these managed investments. The fees and other costs for each

managed investment may vary from time to time. The fees and other costs disclosed in this document are provided by external investment research providers or the relevant product issuers and are not verified by the Administrator. The method of calculation of the fees and other costs is not uniform and varies between managed investments. This should be considered when comparing investment options.

### **Wholesale prices and management fee rebates**

Managed investments offered through Asgard Open eWRAP Investment are predominantly wholesale managed investments. By investing in these investments through Asgard Open eWRAP Investment, investors will generally be charged lower management costs than other retail investors.

We have been able to negotiate rebates on the management fees charged by some investment managers and responsible entities. Any management fee rebate will be paid in full to investors with an account open at the time the rebate is received and processed by us, which is generally quarterly.

Management fee rebates are estimated to range from 0% to 60% of the management fees charged by the investment managers or responsible entities and may vary from time to time.

### **Platform service fees and other payments**

Where permitted by law, we may receive remuneration from investment managers or responsible entities, including service fees or other payments of up to \$24,500 pa per responsible entity (or in some cases, per investment manager) (which is subject to annual review and may increase by up to \$500 pa) plus up to \$9,800 pa per managed investment (which is subject to review and may increase by up to \$200 pa). We may also receive payments of up to 100% of the investment/product fees from investment managers or responsible entities whose financial products are available through Asgard Open eWRAP Investment, in exchange for providing access to services and information. The amount of these payments may change from time to time. This remuneration is paid by the investment managers or responsible entities out of their own resources and is not paid by you.

### **Related party investment arrangements and transactions**

Some of the managed investments and term deposits available through eWRAP Investment are issued or managed by companies within the Westpac Group. These Westpac Group companies receive fees in relation to your investment in the relevant product, which may include contribution fees, management fees, performance fees, withdrawal fees and other fees as specified in the product disclosure statement or other disclosure document for the relevant product. Your Cash Account is a bank account offered by a company in the Westpac Group. Related parties will receive fees for services they provide. All arrangements are on an arm's length basis.

Where a managed investment is issued or managed by a company in the Westpac Group, the same investment selection criteria applicable to managed investments issued or managed by unrelated parties applies. We also have policies that govern how we manage actual and perceived conflicts of interest that may arise and these policies apply to the managed investment selection process.

#### Indirect costs

Indirect costs are an estimate of the costs incurred in managing an investment's assets which directly or indirectly reduce the return on the managed investment. These costs are not directly charged or retained by the managed investment. They are reflected in the unit price of the relevant managed investment and are an additional cost to you. Indirect costs for a managed investment may comprise expense recoveries, performance fees, and other indirect costs. Please refer to the disclosure document for the relevant managed investment for further information regarding indirect costs that may apply to the investment.

#### Buy/sell spread

When buying and selling units in a managed fund, the fund manager is generally entitled to charge the unit holder an amount representing a contribution to the cost of purchasing or selling the underlying assets. These costs include things like brokerage and stamp duty.

The charge is usually reflected in the difference between the entry price and exit price of a unit and is commonly referred to as the buy/sell spread. The buy/sell spread is charged by the fund manager and is applied before the unit price is provided to us. The buy/sell spread has two components:

- an amount added as part of the calculation of the entry price, payable when you acquire an investment and
- an amount subtracted as part of the calculation of the exit price, payable when you dispose of your investment.

For example, if you invest \$50,000 in a managed fund at a buy/sell spread of 0.05%, you will generally incur this cost, being \$25.00, at the time you invest.

The buy/sell spread is an additional cost to you. Generally the buy/sell spread is retained by the relevant managed fund and applied to defray transaction costs; it is not a fee paid to the fund manager. Further information regarding the amount of buy/sell spread for each managed fund is provided in the PDS or other disclosure document(s) for the relevant managed fund. These may be obtained on request and free of charge from your adviser.

When carrying out a managed fund transaction, the Administrator may offset your instructions to buy or sell assets against another investor's instructions to sell or buy those assets so that only net transactions are acted on. This process is known as 'netting'. The Administrator may retain any benefit that may be secured from netting. These include the fees and charges that would have applied had the transaction been processed without netting.

#### Other service fees

##### Cash Account service fee

We may receive a service fee of up to 0.70% pa (including GST) from St. George for the introduction of your banking business and for performing client service activities and transaction reporting on your Cash Account. This service fee is calculated as a percentage of the daily balance of your Cash Account. **This is not an additional cost to you.**

##### Share trade service fee

When the online broker is used as the broker, we receive service fees from the online broker for the introduction of your share trading business and for performing client service activities on your broking account. The service fee will range between 40% and 50% of the brokerage charged by the online broker, depending on trade volumes, and does not apply to trades through other brokers. **This is not an additional cost to you.**

##### Share settlement service fee

We receive service fees for share settlement from our settlement agent, the online broker, for the introduction of your share settlement business and for performing client service activities on your settlement account. The service fee will range between 30% and 45% of the settlement fee charged for trades placed through brokers other than the online broker. **This is not an additional cost to you.**

##### Interest on other accounts

After we withdraw money from your Cash Account to buy managed investments on your behalf, the money passes through investment clearing accounts before being paid to the relevant investment manager(s). Similarly, any proceeds from the sale of your managed investments and distributions will also pass through the same clearing accounts before being credited to your Cash Account.

If you use the eWRAP Margin Lending facility, any proceeds from the sale of your managed investments and distributions will pass through a margin lending clearing account (instead of an investment clearing account) before being paid to St. George to reduce or repay your margin loan.

If you have a Custodial share account set up, any payments for corporate actions will pass through a Custodial share clearing account before being paid to the relevant share registry. Similarly, dividends for listed securities held in a Custodial share account will also pass through this Custodial share clearing account before being credited to your Cash Account.

When we withdraw fees from your Cash Account to pay your financial adviser, this money also passes through a clearing account. If you choose an eCASH Account, all cheque deposits must be posted to us and we deposit these into a cheque clearing account. If you ask us to transfer money from an external bank account using a direct debit, the amount of the direct debit will also pass through this clearing account. When the cheques and direct debits clear, the

proceeds will be deposited into your Cash Account. See the Cash Account PDS for more information.

All these clearing accounts are in our name and we'll retain the interest earned on the money passing through these accounts. You won't pay any fees in relation to those accounts. We'll pay any fees from the interest or from our administration fee.

#### **Variation of fees and other costs**

Our ability to charge fees and expenses, including both maximum amounts and the introduction of new fees, is not restricted under the Custody Service Deed (the trust deed for Asgard Open eWRAP Investment, a copy of which can be obtained by calling our Customer Relations team). We may change or introduce fees and other costs payable to us at any time and will give you at least 30 days' prior written notice if we consider the change is materially adverse to your interests.

In the event of any change in tax laws or their interpretation, including changes which affect the rate of GST payable or the input tax credits, the amounts deducted from your Cash Account in respect of the fees and costs applied to your Asgard Open eWRAP Investment account may be varied or adjusted to reflect such changes without your consent or further notice to you.

We may, at our discretion, either generally or on request from you, your financial adviser or your financial adviser's licensee, reduce or waive any of the fees and costs applying to your account.

Any such reduction or waiver of fees and costs will cease to apply, and those fees and costs will generally revert to the un-reduced amount on 30 days' notice, or without notice if you cease to be advised by your financial adviser or your financial adviser's licensee.

#### **Alternative Forms of Remuneration Register**

We are required to comply with various obligations limiting the amount and kinds of non-monetary benefits that can be given and received by us. The purpose of these requirements is to eradicate any practices that may influence product providers and financial advisers to act outside of your best interests.

We are also required to maintain a register to record non-monetary benefits of small value (being between \$100 and \$300 per item) which are received by us or any of our representatives.

Our register is available for inspection by you. You can request a copy of the register by calling our Customer Relations team on 1800 731 812.

#### **Total ongoing fee examples**

Your account's total ongoing fees will vary depending on the balance in your Cash Account and your choice of investments and the value of your account. For example, the fees for investing in Australian and international share managed investments tend to be higher than those charged for investing in cash or fixed interest.

The following case study provides current estimates of the average total ongoing fees you could pay for the balance in your Cash Account, and for investing in managed investments (with respect to cash, Australian fixed interest, property securities, Australian shares and international shares) and listed securities through your account.

The case study is based on an account value of \$400,000. This case study does not allow for variations to the fees and other costs set out in this Guide which you may separately authorise. Because we cannot control the fees charged for accessible investments, we cannot guarantee the figures won't fluctuate in the future.

The following case study doesn't take into account any fees which are paid to your financial adviser. Such fees are negotiable between you and your financial adviser and are in addition to administration and investment fees. It also doesn't take into account any Custodial share account or margin lending fees.

The below case study is not intended as an illustration of the cumulative effect of fees and costs on the balance of your Cash Account, and on an investment through Asgard Open eWRAP Investment and does not account for the fees and costs of the investments that may be selected, including indirect costs. Please refer to 'Example of total costs' within the 'Fees and other costs' section in this Guide for a worked example showing the combined effect of fees and costs of Asgard Open eWRAP Investment and the fees and costs for an investment in the Schroder Real Return Fund - WC through Asgard Open eWRAP Investment over a one year period.

#### Case study – Total ongoing fees (per annum) for an investment of \$400,000

The balance of your account is \$400,000. The first table assumes you hold \$10,000 in your Cash Account and \$390,000 in managed investments through your account, spread equally across five asset classes (ie \$78,000 in each). The second table assumes that you hold \$10,000 in your Cash Account and \$390,000 in listed securities through your account. The annual administration fee, investment fees and total ongoing fees applicable to your account are shown in the tables below.

Asset class	Administration fee (% pa) <sup>1</sup>	% pa charged by investment managers <sup>2</sup>	Total ongoing fees (% pa)	Total ongoing fees (\$ pa) <sup>3</sup>
Cash (excludes Cash Account)	0.2500	0.3122	0.5622	438.52
Australian fixed interest	0.2500	0.3807	0.6307	491.95
Property securities	0.2500	1.0695	1.3195	1,029.21
Australian shares	0.2500	1.2268	1.4768	1,151.90
International shares	0.2500	1.1889	1.4389	1,122.34
Balance in your Cash Account	Nil <sup>4</sup>	Nil	Nil	Nil
<b>Total annual fee</b>			<b>1.0584</b>	<b>4,233.92</b>
<b>Total annual fee (including expense recovery)<sup>5</sup></b>			<b>1.0647</b>	<b>4,258.92</b>

Asset class	Administration fee (% pa) <sup>6</sup>	% pa charged by investment managers	Total ongoing fees (% pa)	Total ongoing fees (\$ pa)
Listed securities	0.2680	Nil	0.2680	1,045.20
Balance in your Cash Account	Nil <sup>4</sup>	Nil	Nil	Nil
<b>Total annual fee</b>			<b>0.2613</b>	<b>1,045.20</b>
<b>Total annual fee (including expense recovery)<sup>7</sup></b>			<b>0.2676</b>	<b>1,070.20</b>

- 1 The administration fee charged on the balance in your Cash Account and managed investment holdings is net of RITC. Refer to 'RITC for managed investments' in this section of the Guide.
- 2 These percentages are an average of the most recently published investment fees for the managed investments in the relevant asset class. See the relevant underlying product disclosure statements for the current investment fees.
- 3 You won't actually see this whole amount deducted from your account, since investment fees are deducted from the unit price of your managed investments. However, the value of your account will effectively be reduced by this amount.
- 4 From 7 April 2020 and until further notice, your Cash Account balance will be temporarily excluded from the calculation of the administration fee payable on your Asgard Open eWRAP Investment account. This means that the administration fee ordinarily payable on your Cash Account balance will be temporarily waived until further notice.
- 5 \$25 has been included for expense recovery.
- 6 The administration fee charged on balance in your Cash Account and managed investment holdings is net of RITC. Refer to 'RITC for managed investments' in this section of the Guide. The administration fee charged on listed securities includes GST of 10%.
- 7 \$25 has been included for expense recovery.



## 5. General information

### What will happen if you no longer have a financial adviser?

Asgard Open eWRAP Investment is designed to be used by you together with your financial adviser, so you should consider having a financial adviser when you open your Asgard Open eWRAP Investment account. However, in certain circumstances we may permit investors to open an account without a financial adviser.

If you have an adviser and you want to end the relationship with them, you must notify us immediately by taking the steps described below. Alternatively, if we become aware of an event that ends the relationship between you and your financial adviser, we'll notify you. In these cases, you can appoint a new financial adviser to manage your account. **We encourage you to have a financial adviser to allow you to access all account features and to enable efficient processing of your investment instructions.**

#### What do you need to do?

If you want to appoint a new financial adviser, you need to complete a 'Change of Adviser' form and return it to us. If you want to end the relationship with your current financial adviser, but will not be appointing a new financial adviser at the same time, you will need to complete a 'Request to remove a financial adviser from an account' form. You can obtain both forms by contacting Customer Relations. **It's important to complete the relevant form, to assist you in managing your adviser fee arrangements and deciding on who can access your account.**

#### What happens if you don't appoint a new financial adviser?

If you don't appoint a new financial adviser, you will assume responsibility for managing your account directly.

Once we process your 'Request to remove a financial adviser from an account' form or, alternatively, after we have notified you that your relationship with your financial adviser has ended, the following changes will automatically occur within a period that is appropriate in the circumstances or is required by law):

- Loss of any negotiated administration fee discount. If your financial adviser (or their licensee) had negotiated a reduction in your administration fee, this reduction will no longer apply and your administration fee will increase to the amount disclosed in the fee table in this Guide (see the 'Fees and other costs' section of this Guide).
- Some features of your Asgard Open eWRAP Investment account will change. For example you will be:
  - able to provide investment instructions relating to managed investments, term deposits and (if you have a Custodial share account) listed securities<sup>2</sup>, provided you complete and lodge a form with us (the form is

available through Customer Relations or by visiting [investoronline.info](http://investoronline.info)).

- unable to provide us with your corporate action elections if you have a Custodial share account.
- unable to access some investments (including those you already hold) restricted to investors who have an adviser or who have received personal advice and therefore may not be available for new or additional investment. However, you will be able to retain any existing investments you already hold.
- required to complete and lodge a form with us to access certain account features that your financial adviser would otherwise manage for you. These forms are available through Customer Relations or by visiting [investoronline.info](http://investoronline.info).
- unable to access certain account features, including automatically rebalance your account.
- unable to utilise the 'tax management' feature described in the 'How Asgard Open eWRAP Investment works' section in this Guide. This will impact your ability to manage your capital gains tax position with respect to selling managed investments and listed securities held through your account.

#### More information

We have a policy that outlines how we deal with investors who don't have a financial adviser attached/linked to their account. You can access this policy free of charge by contacting Customer Relations. We may amend this policy from time-to-time.

#### Online broker

The Administrator is not a market or clearing participant of the ASX or a broker. Accordingly, an online broker has been arranged to provide a broking and settlement services in relation to your instructions to buy or sell listed securities. Listed securities are held directly or held in custody by the Administrator (the Administrator in turn holds the beneficial interest in the listed securities for you).

When instructions relating to listed security transactions are entered online, you authorise and instruct the Administrator to instruct the online broker to execute those instructions in respect of the listed securities. These transactions will be reflected in your account.

The Administrator's agreement with the online broker, and the online broker's obligations as a market participant, require the online broker to endeavour to provide the best execution for these instructions. For sponsored clients, the trading agreement is between the client and the broker. For custodial clients, as the trading agreement is between Asgard and the

<sup>2</sup> If you have a Sponsored share account, you're not able to provide instructions relating to listed securities unless you open a trading account with the online broker. Alternatively, to provide instructions, you can switch to a Custodial share account (a Custodial share account fee is not currently charged but we may choose to charge this fee in the future).

broker, the broker will not act on any instructions it receives directly from you in relation to the listed securities held in connection with your account.

The Administrator may, as the client of the online broker, be entitled to make a claim against the National Guarantee Fund under Part 7.5 of the Corporations Act, if the online broker becomes insolvent, makes an unauthorised transfer, or defaults on its obligations to settle a transaction. In general terms, the National Guarantee Fund is a compensation fund that may be available to guarantee the completion of certain

failed sales and purchases of ASX listed securities, provided the transaction is a 'reportable transaction' entered into by a 'dealer' on behalf of a client (each as defined in the Corporations Act). Under the Corporations Act, if a person is entitled to claim, they must generally serve a written claim on the Securities Exchange Guarantee Corporation within six months after the day on which the person first became entitled to make the claim. If the Administrator makes a claim, it will pass on to you the benefit of any such entitlement or claim, net of any costs incurred in making that claim.

## Keeping you informed

This table summarises how we communicate with you and how you can keep up to date with your account.

<p><b>Investor Online</b></p>	<p>Access information on your account over the internet anywhere, anytime through <i>Investor Online</i> via <a href="http://investoronline.info">investoronline.info</a>. Once you've received your PIN, log on to <i>Investor Online</i> to view your:</p> <ul style="list-style-type: none"> <li>– account summary, actions and details</li> <li>– portfolio valuation</li> <li>– asset allocation and performance tables</li> <li>– transaction details</li> <li>– disclosure documents and forms</li> <li>– Investor Reports and correspondence.</li> </ul> <p>You can also change your contact details and give us your Tax File Number (TFN) through <i>Investor Online</i>.</p>
<p><b>Investor Report</b></p>	<p>You will receive an Investor Report after the end of each financial year. This will also be made available to you at <i>Investor Online</i>. The report provides a clear picture of all your investments, including details of your opening and closing balance, transaction history, net earnings and investment performance.</p>
<p><b>Annual Tax Report and Guide</b></p>	<p>You receive an annual Tax Report and Guide each year to help you complete your income tax return. This will also be made available to you at <i>Investor Online</i>. We can also provide you with access to quarterly PAYG statements and monthly tax invoices<sup>1</sup> if you request to receive them.</p>
<p><b>Cash Account statements</b></p>	<p>St.George will send you six-monthly statements for your Cash Account. See the Cash Account PDS for more information.</p>
<p><b>Customer Relations</b></p>	<p>Call us on 1800 731 812 or send an email to <a href="mailto:ewrap@asgard.com.au">ewrap@asgard.com.au</a> if you have any queries about your account.</p>

<sup>1</sup> The tax invoices will detail GST on the portion of our administration fee charged on listed securities in your account and any adviser remuneration you have agreed to pay your financial adviser.



## Electronic notifications, eStatements and online communications

### eStatements and online communication

You can view your correspondence, including reports, account actions and most letters, in the one secure location on Investor *Online* via [investoronline.info](http://investoronline.info).

If you choose to receive your correspondence online, instead of by mail, you can:

- save time – receive an eStatement notification email when something new is available
- reduce paper – cut back on storage, clutter and help the environment
- enjoy peace of mind – knowing your reports are stored securely online
- easily access your correspondence – view, download or print anywhere, anytime, and
- switch back to paper correspondence, free of charge at any time.

You can make the choice to receive correspondence online when completing your application, by notifying your financial adviser, registering on Investor *Online* or calling us. As important information about your account may be sent to the email address you nominate in your application, it's important that you nominate a current and active email address and notify us immediately if the email address you provided to us changes.



Refer to the 'Other information' section in the AIB for the terms and conditions applying to eStatements and online communications.

### Electronic notifications and updated information

We may provide you with all information, including without limitation, any notification, disclosure documents or any other documents for underlying managed investments (Information), required or permitted to be given to you under the *Corporations Act 2001*, any Class Orders issued by ASIC or any other relevant law:

- where it is or may become permissible under the *Corporations Act 2001*, any Class Orders issued by ASIC or any other relevant law, via your financial adviser in writing or notice by email or other electronic communication (including by making it available at Investor *Online*), and
- directly:
  - by email (including emails containing a hypertext link), and
  - by other electronic communication (including documents containing a hypertext link or by making it available online at Investor *Online*).

If you are:

- a new investor, by making an application to open an Asgard Open eWRAP Investment account, or
- an existing member, by giving an investment direction or switching request, using the Regular Buy feature, or by you (or someone on your behalf) making further contributions, on or after the date of this Guide

you agree that Information can be provided to you in any of these ways.

### When we send you documents

You agree we may give you documents and other communications by any of the methods specified below including by sending them to any address for you, your financial adviser or your representative provided by you which we reasonably believe is correct. In this case, those documents and other communications are taken to be given if:

- online, when available
- sent by post (including a letter containing a reference to a website where the relevant documents or other communications can be found), three business days after posting
- sent by fax, on production of a transmission report
- sent by email (including an email containing a hypertext link to one or more documents), one business day after the email is sent, or
- given personally, when received.

You will also have access to the above information through your financial adviser and we may choose to send some or all of this information to you.

## Disclosure documents for underlying managed investments

If we become aware that an interest in an underlying managed investment held by you is affected by a materially adverse change or a significant adverse event and it is something that would be required to be specified in a product disclosure statement for the managed investment, we'll give you (or you will have access to through Investor *Online*) an updated product disclosure statement, and any supplementary product disclosure statement, for the managed investment. Refer to the 'Electronic notifications and updated information' section and the 'eStatements and online communications' section above for more information. Where this occurs, you will be able to select a new investment option.

The purchase of managed investments may occur without you having been given the current product disclosure statement (including any supplementary product disclosure statement) for those managed investments (the 'missing document') if you give instructions to us to acquire an interest in the managed investments immediately or by a specified time. In this situation, the relevant 'missing document' must be provided to you as soon as practical and in any event by the fifth day after the purchase was made.

Please note:

- the purchase of managed investments will continue under the arrangement until we receive instructions to the contrary, or the arrangement is terminated, and
- we may (but we are not obliged to) cease to act on any instructions, including a Regular Buy instruction, if we are not reasonably satisfied that the relevant information has been provided or made available to you prior to investing.

## Your rights when investing through this account are different to when investing directly

### Investing through Asgard Open eWRAP Investment

#### Cooling-off rights will not apply

As a wholesale investor, Asgard is not entitled to any cooling-off rights when investing in the underlying financial products on your behalf. As the beneficial owner of the financial products, you will also not be entitled to any cooling-off rights. This is particularly important when considering investing in managed investments with limited liquidity as longer withdrawal periods and transaction fees will apply.

#### No direct voting rights

Your managed investments and listed securities (other than any listed securities in a Sponsored share account) are held in our name, as custodian for you. We are therefore the legal owner of these investments. Although you retain beneficial ownership, you won't be able to directly exercise any investor rights usually available to the legal owner, including the right to vote on company and scheme resolutions.

We won't exercise any voting rights in relation to your investments, unless we ask for and receive instructions from you. If we do ask for and receive instructions from you about exercising voting rights, we will generally exercise any discretion in accordance with your instructions.

We have a voting policy which contains more information about our voting practices. You can obtain a copy free of charge by contacting Customer Relations on 1800 731 812.

#### Communications from investment managers

As your investments are held in our name (other than any listed securities held in a Sponsored share account), we receive various communications from investment managers and listed entities, such as annual reports, financial statements and notices about corporate actions.

You may elect to receive copies of these communications by writing to us.

#### Withdrawal rights may not apply – defective disclosure

The withdrawal rights usually available under the Corporations Act when a product disclosure statement/disclosure document is found to be defective or a disclosure condition in it is not met before the issue or sale of the related investment applied for, may not be available to you if you invest through Asgard Open eWRAP Investment. This means that the issuer of the investment may not be required to return the investment or provide you with other options such as notification of an option to withdraw in accordance with section 724 or 1016E of the Corporations Act.

Where practicable, we will communicate to your financial adviser where there is an option to withdraw and provide them with any accompanying disclosure (including supplementary or replacement disclosure) as soon as possible (but no later than five days from receipt of notification to us). We will also generally act on any instructions received as to how to exercise the withdrawal option.

Any withdrawal rights that may be available may be affected where you invest through Asgard Open eWRAP Investment rather than directly and a redemption is offered on a scaled-back basis, for example, where the investment is 'illiquid'. This may result in you receiving a lesser amount where your investment through Asgard Open eWRAP Investment is pooled with that of other Asgard Open eWRAP Investment investors and, for example, the distribution of the scaled-back amount differentiates between different investment amounts.

### Investing directly

#### Cooling-off rights will apply

If you are a retail client, you may be entitled to a 14 day cooling-off period with respect to certain financial products such as managed investments. If you exercise your right within the cooling-off period, you can have your application money returned (subject to some adjustments such as in respect of fees and market movements).

#### Voting rights apply

As you are the legal and beneficial owner of your investments, you are free to exercise any investor rights available to the legal owner, including the right to vote on company and scheme resolutions.

#### Communications from investment managers

As your investments are held by you in your name, you will receive communications from investment managers and listed entities, such as annual reports, financial statements and notices about corporate actions that relate to your investments.

#### Withdrawal rights will apply – defective disclosure

Withdrawal rights under the Corporations Act will usually be available and may be exercised by you when a product disclosure statement/disclosure document is found to be defective or a disclosure condition is not met before the issue or sale of the related investment that you applied for directly. You will be notified directly by the product issuer of any option to withdraw and provided with any accompanying disclosure (including supplementary and replacement disclosure).

## Feedback and Complaints

### Delivering on our service promise

We're constantly striving to provide the best possible service, and we'll do our best to resolve any concern you have quickly and fairly.

### Our commitment to you

If you're ever unhappy about something we've done – or perhaps not done – please give us the opportunity to put things right.

Our aim is to resolve your complaint within 5 working days, however, where possible we will resolve your complaint on the spot. If we need some additional time to get back to you, we will let you know. Should we be unable to resolve your concern at your first point of contact, we will then refer the complaint to one of our dedicated customer managers.

Our customer managers are here to find a solution for you and will ensure that you're regularly updated about the progress we are making to resolve your complaint.

If you have a concern or complaint about an investment acquired through eWrap Investments eWRAP Investment, please contact us using the details below. We can help direct your complaint to, or otherwise try to facilitate a resolution with, the relevant product issuer.

If you have a concern or complaint about your adviser or the financial product advice you have received, please approach the Australian Financial Services Licensee for whom your adviser was acting.

### You can contact us

- Over the phone:  
Please call us from anywhere in Australia on 132 135  
If you are overseas, please call +612 9155 4070
- Over the internet:  
Using the secure feedback form  
at [secure.bt.com.au/contact-us/contact-form.asp](https://secure.bt.com.au/contact-us/contact-form.asp)
- If you prefer to mail:  
BT Financial Group  
GPO Box 2675  
Sydney NSW 2001

### If you are still unhappy

If you are not satisfied with our response or handling of your complaint, you can contact the external dispute resolution scheme, the Australian Financial Complaints Authority (AFCA).

### Australian Financial Complaints Authority

The Australian Financial Complaints Authority (AFCA) provides a free and independent service to resolve complaints by consumers and small businesses about financial firms (e.g. banks), where that complaint falls within AFCA's terms of reference.

The contact details for AFCA are set out below:

Australian Financial Complaints Authority

- Online: [www.afca.org.au](https://www.afca.org.au)
- Email: [info@afca.org.au](mailto:info@afca.org.au)
- Phone: 1800 931 678 (free call)
- Post:  
Australian Financial Complaints Authority  
GPO Box 3  
Melbourne VIC 3001

### Compensation arrangements

We're exempt from the professional indemnity insurance requirements for compensation arrangements as we have a guarantee provided by Westpac. This guarantee has been approved by ASIC. These arrangements meet relevant legislative requirements.



For more information on Asgard Open eWRAP Investment and in particular:

- about the Custody Service Deed
- investor acknowledgement and authorities
- terms and conditions for eStatements and online communications
- compensation arrangements
- anti-money laundering and counter-terrorism financing laws
- Privacy Statement

Refer to the 'Other information' section in the AIB.

## 6. Quick reference guide

How do you...	What you need to do
<b>...open an Asgard Open eWRAP Investment account?</b>	<p>Before applying, make sure you read all the documents listed on the inside front cover of this Guide.</p> <p>If you have a financial adviser, they will be able to help you complete the application form and any other relevant forms. If you wish to open an Asgard Open eWRAP Investment account with an eCASH account, they can submit your application online using AdviserNET.</p>
<b>...know when your application is processed?</b>	<p>Upon the processing of your application, you will receive:</p> <ul style="list-style-type: none"><li>– a welcome letter to confirm your Asgard Open eWRAP Investment account and Cash Account details, and</li><li>– your Personal Identification Number (PIN) to access Investor <i>Online</i>. For security purposes, we'll send your PIN separately to your welcome letter.</li></ul>
<b>...activate your account?</b>	<p>You won't be able to trade listed securities or have access to Phone and Internet Banking on your Cash Account until you've accepted all the terms and conditions and your Asgard Open eWRAP Investment account is activated.</p> <p>We'll automatically activate your account on your behalf if you complete a paper-based Asgard Open eWRAP Investment application and post it to us. If your financial adviser submits your application electronically using AdviserNET you will need to activate your account by logging into Investor <i>Online</i> (once you receive from us your welcome letter and PIN) and accept the terms and conditions.</p> <p>Once you activate your account, St.George will issue the following documents to you:</p> <ul style="list-style-type: none"><li>– a welcome letter confirming the Phone and Internet Banking access number for your eCASH or CASH Connect account and instructions on how to create your own Phone and Internet Banking Password (the letter does not include the Password or security number)</li><li>– your eCASH/CASH Connect Phone and Internet banking security number</li><li>– cheque book (CASH Connect only).</li></ul>
<b>...register to use Investor Online?</b>	<p>When we establish a new Asgard Open eWRAP Investment account for you, we'll automatically register you for Investor <i>Online</i>. You can access Investor <i>Online</i> via <a href="http://investoronline.info">investoronline.info</a>.</p> <p>To login, you'll need your Asgard Open eWRAP Investment account number (which can be found in the welcome letter we send to you after we establish your account) and PIN. We will generally provide your PIN to you within five days of establishing your account. You can change your PIN at any time through Investor <i>Online</i>.</p> <p>If you have forgotten your PIN, you can reset it any time by selecting 'Forgotten PIN' from the Investor <i>Online</i> login page.</p>
<b>...start investing?</b>	<p>You need sufficient cleared funds in your Cash Account to start investing through your Asgard Open eWRAP Investment account. The Cash Account PDS explains how to deposit funds into your Cash Account and how long it takes for funds to be cleared after being deposited.</p>
<b>...transact and/or set up or change features on your account?</b>	<p>If you have a financial adviser, you will need to talk to them about doing this, as they can transact and set up or amend features on your account (online via AdviserNET).</p> <p>If you don't have a financial adviser, you can submit certain transaction requests directly to us. You may not be able to access certain account features if you don't have a financial adviser linked to your account.</p>
<b>...obtain information about your account?</b>	<p>You can obtain information about your account by:</p> <ul style="list-style-type: none"><li>– logging into Investor <i>Online</i> at <a href="http://investoronline.info">investoronline.info</a></li><li>– contacting your financial adviser</li><li>– calling us on 1800 731 812, and</li><li>– sending an email to <a href="mailto:ewrap@asgard.com.au">ewrap@asgard.com.au</a>.</li></ul>

## For more information

[asgard.com.au](http://asgard.com.au)

1800 731 812

PO Box 7490  
Cloisters Square WA 6850

### **Issued by**

Asgard Capital Management Ltd  
ABN 92 009 279 592  
AFSL 240695

**Asgard**

# Asgard Open eWRAP Investment

Application booklet

Issue date: 31 August 2023

**Asgard**





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# How to proceed?

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The below table outlines the forms included in this application booklet and when you need to complete them.

Forms	When to complete?
<b>eWRAP Investment application</b>	This form needs to be completed if you wish to open an eWRAP Investment account.
<b>Advice Fee Client Consent</b>	You need to complete this form if you have a financial adviser and you wish to pay advice related fees. This includes ongoing advice fees and/ or non-ongoing advice fees (one-off advice fee, adviser establishment fee) for advice related services to be provided to you in relation to your Asgard account.
<b>CASH Connect Account signature card</b>	You need to complete this form, if in section 7 of the eWRAP Investment application, you selected to open your eWRAP Investment account with a CASH Connect Account. Each signatory on the account must sign this form.
<b>Direct Debit Request</b>	You need to complete this form if, in section 12 of the eWRAP Investment application, you selected to set up regular deposits into your Cash Account via a direct debit arrangement.
<b>Share trading application</b>	You need to complete this form if you completed Section 18 of the eWRAP Investment application as follows: <ul style="list-style-type: none"><li>• you wish to trade/hold listed securities through your new eWRAP Investment account, and</li><li>• the share account type you selected is a Sponsored share account.</li></ul>
<b>CHESS Sponsorship transfer form – Broker-sponsored</b>	You need to complete this form if you completed section 18 of the eWRAP Investment application as follows: <ul style="list-style-type: none"><li>• you wish to trade/hold listed securities through your new eWRAP Investment account, and</li><li>• the share account type you selected is a Sponsored share account, and</li><li>• you wish to transfer an existing HIN to your account.</li></ul>

Unless otherwise defined, terms used in the application booklet have the same meaning as in the Financial Services Guide (and IDPS) (Guide).

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# Guide to completing the eWRAP Investment application

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If you'd like to open an eWRAP Investment account, you are required to be aged 18 years or older and need to complete each relevant section of the application. Your financial adviser, if you have one, may submit your application electronically using AdviserNET, or the application in this application booklet can be completed and sent to us.

**Please note that in line with our regulatory and compliance obligations, we may request that you provide up-to-date identification and verification documentation at any time. Failure to provide these may result in a delay, block, suspension or refusal to provide any of our services to you, or to close your account.**

## 1. Existing account details

If you have an existing account that is in exactly the same name as this account, complete this section.

## 2. New account details

You will need to complete the corresponding parts of this section and an Asgard Customer Identification form depending on your investor type.

Partnerships – we're unable to set up partnership accounts; however, you may be able to apply as a joint or company applicant.

Trusts – if you have a trust deed, choose 'Trust' as the account type. The account name should reflect the actual name of the Trust Deed. We're unable to accept trusts that have more than five trustees.

## 3. TFN/ABN

If you choose to provide your Tax File Number (TFN) or Australian Business Number (ABN), you'll need to provide:

- your full name,
- your TFN/ABN or, if you're exempt from having to provide a TFN/ABN, the exemption code identifying the reason.

If you're a pensioner, you'll need to advise the pension exemption code (if known). If you're a trust, you should supply the TFN/ABN of the trust.

If you're an organisation not required to lodge a tax return, you'll need to quote the code 'NL'.

Any TFN/ABN information supplied on your application will be automatically applied to all future investments in your account.

If you do not provide your TFN, you will not be eligible to access the Custodial share account. If you have a joint account, this will apply should either applicant not provide a TFN and that applicant not be exempt.

## 4. Account password

Please provide an initial account password that will be used to identify you when you make enquiries about your account and a password prompt to help us remind you of your password if you forget it. **For security purposes you should change your account password and prompt on Investor Online once you've received your logon details from us.**

## 5. Authority to operate

Complete this section if you have a financial adviser. Indicate if your financial adviser will have an authority to operate your eWRAP Investment account.

## 6. Cash Account

Select your Cash Account option or provide the details of an existing eCASH or CASH Connect Account in **exactly the same name** as this account that you wish to use as the Cash Account for your eWRAP Investment account. If you wish to link an existing Cash Account, it cannot already be linked to an eWRAP Investment account.

### CASH Connect

If you choose a CASH Connect Account, each signatory must sign the signature card (included in this application booklet).

Each signatory must complete this section or provide details of a current St.George or BankSA account for which they have already been identified (see the supporting documentation checklist in this booklet for the rules that apply in this case).

You may also need to send copies of supporting documentation to us with your application. The supporting documentation checklist in this booklet details the requirements.

If there's more than one signatory, indicate the method of operation that applies to CASH Connect Account transactions initiated by you:

- **'one to sign'** – one person can initiate withdrawals and CASH Connect Account amendments,
- **'two to sign'** – two people must initiate withdrawals or CASH Connect Account amendments. If you choose this option, you cannot have card access and you won't be given access to Phone and Internet Banking.

**Note: The method of operation you choose only applies to withdrawals and account amendments in relation to your CASH Connect Account. It does not apply to your eWRAP Investment account.**

## 7. Phone and Internet Banking

If you have an existing eCASH Account or CASH Connect Account in **exactly the same name** as this account and would like to access information on these accounts through Phone and Internet Banking using your existing Phone and Internet Banking access number and security number, provide the details of your existing Cash Account in this section.

If you choose this option, you won't be sent a new Phone and Internet Banking access number or security number for this Cash Account. You'll use your existing Phone and Internet Banking access number and security number.

## 8. Nominated bank account

This section must be completed. Your nominated bank account will be linked to your Cash Account to facilitate cash transfers.

You can also give your financial adviser an authority to transfer cash from your Cash Account to your nominated bank account. See section 11, 'Authority to transfer cash'. Your nominated bank account must be held in the same name as your Cash Account.

## 9. External linked accounts

Complete this section if you have a financial adviser. Provide the details of other financial institution accounts (in addition to your nominated bank account) to which you would like your financial adviser to be able to transfer funds using AdviserNET. (If you want to be able to transfer funds to these accounts using Phone and Internet Banking, you will need to logon to Internet Banking and set them up as third party accounts.)

## 10. Authority to transfer cash

Complete this section if you have a financial adviser. You can give your financial adviser authority to transfer cash from your Cash Account to your nominated bank account, any external linked accounts and any other Cash Accounts held under the same client number, using AdviserNET. This means that your financial adviser can initiate one-off or regular cash transfers without you needing to sign each instruction prior to your financial adviser electronically submitting it to us.

If you don't give an authority to transfer cash, you'll need to sign each instruction for one-off or regular cash transfers before they are submitted by your financial adviser.

## 11. Regular direct debit deposits

If you wish to make regular direct debit deposits from a bank account into your Cash Account, complete this section. You must specify the amount you wish to deposit and the frequency of the required deposit.

You must also complete the Direct Debit Request in the application booklet and forward the original with your application. You can only have one Direct Debit Request for each account. Therefore, if you also want to make an initial deposit by direct debit, it must come from the same bank account.

## 12. Reports and information

Indicate whether your preference for receiving reports and correspondence is online or by mail.

## 13. Share trading

This section must be completed in order to trade/hold listed securities through your eWRAP Investment account.

You need to indicate how you want your listed securities to be held. You can choose between a:

- Sponsored share account – listed securities will be held in your name, or
- Custodial share account – listed securities will be held in our name.

Under the Sponsored share account, you can choose to receive a new Holder Identification Number (HIN) or you can transfer an existing HIN (this must be in the same name as your account). If you want to transfer an existing HIN, you'll need to complete the CHESSE Sponsorship transfer form – Broker sponsored which is provided in the application booklet. For Custodial share accounts, you will be issued with a new HIN and, if you wish to transfer listed securities, you will be required to complete a standard off-market transfer form for each share holding.

If you are setting up a Custodial share account, you will need to nominate whether you wish to receive dividends as cash or have them reinvested under a Dividend Reinvestment Plan (DRP). Please note that your dividend election will apply across all listed securities held in your account.

If you have selected a Sponsored share account, you will need to complete the Share Trading Application Form (included in this booklet) to set up a share trading account with Australian Investment Exchange Limited (AUSIEX) for your account. Please refer to the Guide for full terms and conditions of this share trading account.

If you have selected a Sponsored share account there are some additional Identification information that AUSIEX requires for Anti-Money-Laundering verification, please ensure you complete these details in section 1, the fields are marked 'required for sponsored share accounts only'.

You can also choose the tax parcel selection method that is applied to the sale of listed securities in your account.

## 14. Initial deposit

Enter the amount of your initial deposit into your Cash Account. It's important to note that depositing funds electronically may be more efficient than a cheque. If you'd prefer to deposit initially by cheque, make your cheque(s) payable to **eWRAP Investment account – name of investor** (for example, John Smith Pty Ltd) and cross it 'not negotiable'. If you'd like us to arrange a direct debit deposit on your behalf, complete the Direct Debit Request.

## 15. Adviser's details and declaration

You must indicate if you have a financial adviser in this section.

Under the Anti-Money Laundering and Counter-Terrorism Financing Act, your financial adviser is required to verify your identity using the Asgard Customer Identification form.

If you do not have a financial adviser, complete and attach the Asgard Customer Identification form.

## 16. Additional information – Mandatory section if you do not have a financial adviser

This section must be completed if you do not have a financial adviser who completed and signed section 16 of this form.

## 17. Acknowledgements

Read the 'Investor acknowledgements and authorities', in the 'Other Information' section of the eWRAP Investment Additional Information Booklet and the Cash Account Product Disclosure Statement (PDS) carefully and then sign the application.

The application must be signed personally by all applicants. If the applicant is a company, the application must be executed in accordance with the company's constitution.

Applications may be signed or executed by individuals or companies under power of attorney. Where the applicant signs under power of attorney, a certified copy of the relevant power of attorney must be enclosed with the application. Your power of attorney can be certified by a Justice of the Peace, a Commissioner for Declarations or your solicitor.

## Where to send completed forms

Your completed application should be forwarded to your financial adviser for submission to us. If you do not have a financial adviser, you can post your completed application to Asgard, PO Box 7490, Cloisters Square WA 6850.

## Checklist

Have you indicated the following on the application?

- 
- Authority to operate

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  - Cash Account (if you choose CASH Connect, ensure you post to us all required supporting documentation (as per the 'Supporting documentation checklist' in this booklet) with your application — refer to the 'Supporting documentation checklist' in the Guide)

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  - Nominated bank account

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  - Reports and information

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  - Share trading (Sponsored or Custodial Share account, Share Investing Limited trading account, if requested)

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  - Method and amount of initial deposit

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# Supporting documentation checklist

If you choose a CASH Connect Account, we require the following along with your completed application (your account will not be opened until all documentation has been received). If you're not an Australian resident you may send us copies of the equivalent documentation for your country of residence. Each signatory must complete a reference from an acceptable referee (unless they have already been identified by St. George and have provided requested details on the application) and sign the signature card.

Account type	Signature card	Certificate of registration of company <sup>1</sup>	Company search (current extract not older than one month) <sup>2</sup>	Registration of business name	Certified copy of trust deed or will (for testamentary trusts)	Certificate of registration of super fund
Personal	✓	X	X	X	X	X
Joint	✓	X	X	X	X	X
Company	✓	✓	✓	X	X	X
Company trading under a registered business name	✓	✓	✓	✓	X	X
Super fund/ADF with individual(s) as trustee	✓	X	X	X	✓	✓
Super fund/ADF with company as trustee	✓	✓	✓	X	✓	✓
Super fund/ADF with company trading under a registered business name as trustee	✓	✓	✓	✓	✓	✓
Unit trust with individual(s) as trustee	✓	X	X	X	✓	X
Unit trust with company as trustee	✓	✓	✓	X	✓	X
Unit trust with company trading under a registered business name as trustee	✓	✓	✓	✓	✓	X
Family trust with individual(s) as trustee	✓	X	X	X	✓	X
Family trust with company as trustee	✓	✓	✓	X	✓	X
Family trust with company trading under a registered business name as trustee	✓	✓	✓	✓	✓	X

1 A certificate of registration was called a certificate of incorporation prior to 1991.

2 The ASIC website ([www.asic.gov.au](http://www.asic.gov.au)) contains links to information brokers – you can download name searches from their websites (fees may apply).





**Part B – Residency for Tax purposes (mandatory)**

Tax Residency refers to the country(ies) in which an individual or entity has an obligation to file a tax return, irrespective of whether they are actually liable to pay any tax. The information provided will be utilised by the ATO, in co-operation with the OECD Country(ies), as stipulated in the Tax Laws Amendment (Implementation of the Common Reporting Standard) Act 2016.

**Applicant 1/Trustee 1**

**i** Please complete section 3 to provide your tax file number (TFN), if not already provided.

a) Is Australia your primary country of residence for tax purposes? (mandatory)

Yes ➔ Go to section (b) below

No ➔ Provide the date you became a non-resident for tax purposes:   |   |

**i** Provide your primary country of residence in section (c) below

b) Are you (also) a resident of any country other than Australia for tax purposes? (mandatory)

Yes ➔ Go to section (c) below

No ➔ Go to section 3

c) Provide the country/countries outside of Australia in which you are a resident for tax purposes and country's associated Tax Identification Number (TIN) or equivalent\*

\* TIN is an identifying number or equivalent used for tax purposes.

If there are more than three countries in which you are a tax resident, please photocopy this section to provide details of the additional countries.

'TIN not issued' is only applicable to specific countries. For more details go to <https://www.oecd.org/tax/automatic-exchange/crs-implementation-and-assistance/tax-identification-numbers/>

Country 1 (primary country of residence for tax purposes)	Country 2	Country 3
<input type="text"/>	<input type="text"/>	<input type="text"/>
Foreign TIN 1	Foreign TIN 2	Foreign TIN 3
<input type="text"/>	<input type="text"/>	<input type="text"/>
Reason (if TIN not applicable)	Reason (if TIN not applicable)	Reason (if TIN not applicable)
<input type="checkbox"/> TIN not issued	<input type="checkbox"/> TIN not issued	<input type="checkbox"/> TIN not issued

**Applicant 2/Trustee 2**

**i** Please complete section 3 to provide your tax file number (TFN), if not already provided.

a) Is Australia your primary country of residence for tax purposes? (mandatory)

Yes ➔ Go to section (b) below

No ➔ Provide the date you became a non-resident for tax purposes:   |   |

**i** Provide your primary country of residence in section (c) below

b) Are you (also) a resident of any country other than Australia for tax purposes? (mandatory)

Yes ➔ Go to section (c) below

No ➔ Go to section 3

c) Provide the country/countries outside of Australia in which you are a resident for tax purposes and country's associated Tax Identification Number (TIN) or equivalent\*

\* TIN is an identifying number or equivalent used for tax purposes.

If there are more than three countries in which you are a tax resident, please photocopy this section to provide details of the additional countries.

'TIN not issued' is only applicable to specific countries. For more details go to <https://www.oecd.org/tax/automatic-exchange/crs-implementation-and-assistance/tax-identification-numbers/>

Country 1 (primary country of residence for tax purposes)	Country 2	Country 3
<input type="text"/>	<input type="text"/>	<input type="text"/>
Foreign TIN 1	Foreign TIN 2	Foreign TIN 3
<input type="text"/>	<input type="text"/>	<input type="text"/>
Reason (if TIN not applicable)	Reason (if TIN not applicable)	Reason (if TIN not applicable)
<input type="checkbox"/> TIN not issued	<input type="checkbox"/> TIN not issued	<input type="checkbox"/> TIN not issued



## Part C – Additional details

Select below the product type of the existing account you specified in Part A

**eWRAP Investment or Infinity eWRAP Investment**

Note: we will change the account product type of your existing eWRAP Investment account to Open eWRAP Investment account. Your existing account details (including account number, personal details, and Investments you hold) will remain the same.

➔ Go to section 17

**Asgard Elements Investment or Asgard Investment Funds Account**

Select the applicable option below to confirm if you wish to transfer funds or assets from the existing account to this new Open eWRAP Investment account.

No transfer

Full asset transfer – transfer all assets to the new account without selling any investments

Full \$ selldown – sell down all assets, transfer the balance to the new account and close my existing account.

Partial \$ selldown - sell investments to fund cash transfer of \$         to the new account

Partial asset transfer – transfer assets specified below to the new account

Note: if there are more than 5 assets you wish to transfer, print an additional copy of this page

Asset name	Asset code	Transfer total holding	Transfer partial holding – enter \$ amount
		<input type="checkbox"/> Yes <input type="checkbox"/> No	\$
		<input type="checkbox"/> Yes <input type="checkbox"/> No	\$
		<input type="checkbox"/> Yes <input type="checkbox"/> No	\$
		<input type="checkbox"/> Yes <input type="checkbox"/> No	\$
		<input type="checkbox"/> Yes <input type="checkbox"/> No	\$

➔ Go to section 3

## 2. New account details

Account type	Complete	Containing details of...
<input type="checkbox"/> Personal	<input type="checkbox"/> Part B	Investor 1
<input type="checkbox"/> Joint tenants	<input type="checkbox"/> Part B	Investor 1 / Investor 2
<input type="checkbox"/> Trust (with personal trustees)	<input type="checkbox"/> Part A	the contact person for this account
	<input type="checkbox"/> Part B	the individual trustee(s)
	<input type="checkbox"/> Part C	the trust
<input type="checkbox"/> Trust (with company trustee)	<input type="checkbox"/> Part A	the contact person for this account
	<input type="checkbox"/> Part C	the trust
	<input type="checkbox"/> Part D	the company trustee
<input type="checkbox"/> Superannuation fund/ADF (with personal trustees)	<input type="checkbox"/> Part A	the contact person for this account
	<input type="checkbox"/> Part B	the individual trustee(s)
	<input type="checkbox"/> Part C	the superannuation fund/ADF
<input type="checkbox"/> Superannuation fund/ADF (with company trustee)	<input type="checkbox"/> Part A	the contact person for this account
	<input type="checkbox"/> Part C	the superannuation fund/ADF
	<input type="checkbox"/> Part D	the company trustee
<input type="checkbox"/> Company	<input type="checkbox"/> Part A	the contact person for this account
	<input type="checkbox"/> Part D	the company







**Part B – Individual, joint tenants and individual trustees (continued)**

**Full business name (if any) if the Investor is applying as a Sole Trader**

**The following information is only required for accounts setting up a Sponsored Share trading account**

(See your adviser for the list of acceptable Job categories and types. Provide job type within the selected Job category)

Job category

Job type

**Trustee 3**

Title

Surname

Given name(s)

If you are known by any other name(s), please list them below (if you have more than four, please attach a separate list)

1.
2.
3.
4.

Residential address (mandatory, if you're not an Australian resident for tax purposes please provide your primary country of residence address, PO Box is not acceptable)

  
 State  Postcode 

Postal address (only complete if your postal address is different to your residential address on the Customer Identification form)

  
 State  Postcode 

Country

Date of birth

Gender

 Male  Female

**The following information is only required for accounts setting up a Sponsored Share trading account**

(See your adviser for the list of acceptable Job categories and types. Provide job type within the selected Job category)

Job category

Job type





Part C – Trust/SMSF

Full name of Trust/SMSF (ie ABC Pty Ltd as trustee for ABC Family Trust) as will be displayed as your account name (maximum 40 characters including spaces)

Grid of 40 character input boxes for the full name of the Trust/SMSF.

Alternate business/trading name(s) of the trust (if any) (if you have more than four, please attach a separate list)

Four numbered rows of 40 character input boxes for alternate business/trading names.

a) The following information is only required for accounts setting up a Sponsored Share Trading account

If the Company is a Charity, complete this line confirming the company charity purpose

Two rows of 40 character input boxes for the company charity purpose.

Is the Primary Trust Activity Investment?  Yes  No

b) Additional trust details – Appointers/Other Individual Beneficial Owners of the trust

Other than any individual trustees provided in Part B (for trusts with individual trustee(s)), are there any individuals who have the ability to add and/or remove the trustee(s) ('Appointers') or who have the capacity to make financial and operating decisions on behalf of the trust ('Other Individuals')?

- No -> For trusts with individual trustees, go to 'Section 3 – TFN/ABN', or
-> For trusts with a company trustee, it is mandatory that you provide the details of at least one Appointer/Other Individual Beneficial Owner below.
Yes -> Provide details of ALL individuals below.

Note: • You do not need to provide the details of any individual trustees already provided in Part B of this section, even if they fulfil the role of an Appointer or Other Individual as well as the role of trustee.

Appointer/Other Individual – Beneficial Owner 1

Title and Surname input fields.

Given name(s) input field.

Other/Alternate name(s) (if more than two, please attach a separate list) input fields.

Role  Appointer  Other Individual

The following information is only required for accounts setting up a Sponsored Share trading account

Date of birth and Gender (Male/Female) input fields.

Residential address, State, and Postcode input fields.





**Part C – Trust/SMSF (continued)**

Postal address (if different to your residential address)

State  Postcode

Email address

**Job category and type**

(See your adviser for the list of acceptable Job categories and types. Provide job type within the selected Job category)

Job category

Job type

**Appointer/Other Individual – Beneficial Owner 2**

Title

Surname

Given name(s)

Other/Alternate name(s) (if more than two, please attach a separate list)

1.   
2.

Role  Appointer  Other Individual

**The following information is only required for accounts setting up a Sponsored Share trading account**

Date of birth

Gender  Male  Female

Residential address

State  Postcode

Postal address (if different to your residential address)

State  Postcode

Email address

**Job category and type**

(See your adviser for the list of acceptable Job categories and types. Provide job type within the selected Job category)

Job category

Job type

Tick here if there are more than 2 Appointers/Other Individual – Beneficial Owners, and provide details on a separate sheet.

For trusts with individual trustees ➔ Go to 'Section 3 – TFN/ABN'.

For trusts with a company trustee ➔ Go to 'Part D – Australian Company'.



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**Part D – Australian Company**

Company name (as registered by ASIC)

Alternate business/trading name(s) (if any) (if you have more than four, please attach a separate list)

1.

2.

3.

4.

Postal address

 State  Postcode 

**Company type** (select ONE only)

- Private/Proprietary (companies whose name ends with 'Proprietary Ltd' or 'Pty Ltd') ➔ Go to section a) below.
- Public ➔ Go to section b) below.

**The following information is only required for accounts setting up a Sponsored Share trading account**

Is the Primary Business Activity Investment?  Yes  No

If the Company is a Charity, complete this line confirming the company charity purpose

**a) Directors (only complete for Private/Proprietary companies)**

How many directors are there (mandatory)?

Provide the following details for each director below.

**Director 1**

Title  Surname

Given name(s)

Other/Alternate name(s) (if more than two, please attach a separate list)

1.

2.

**The following information is only required for accounts setting up a Sponsored Share trading account**

Date of birth

 Gender  Male  Female

Residential address

 State  Postcode 

Postal address if different to residential address

 State  Postcode 

**Part D – Australian Company (continued)**

Country

Email address (this address will be used for contract notes)

**Job category and type**

(See your adviser for the list of acceptable Job categories and types. Provide job type within the selected Job category)

Job category

Job type

**Director 2**

Title

Surname

Given name(s)

Other/Alternate name(s) (if more than two, please attach a separate list)

1.

2.

**The following information is only required for accounts setting up a Sponsored Share trading account**

Date of birth

Gender

 Male Female

Residential address

State

Postcode

Postal address if different to residential address

Country

Email address

**Job category and type**

(See your adviser for the list of acceptable Job categories and types. Provide job type within the selected Job category)

Job category

Job type

**Director 3**

Title

Surname

Given name(s)



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**Part D – Australian Company (continued)**

The following information is only required for accounts setting up a Sponsored Share trading account

Date of birth

Gender  Male  Female

Residential address

  
 State  Postcode 

Postal address (if different to your residential address)

  
 State  Postcode 

Country

Email address

**Job category and type**

(See your adviser for the list of acceptable Job categories and types. Provide job type within the selected Job category)

Job category

Job type

**Owner – Beneficial Owner 2**

Title

Surname

Given name(s)

Other/Alternate name(s) (if more than two, please attach a separate list)

- 
- 

The following information is only required for accounts setting up a Sponsored Share trading account

Date of birth

Gender  Male  Female

Residential address

  
 State  Postcode 

Postal address (if different to your residential address)

  
 State  Postcode 

Country

Email address



**Part D – Australian Company (continued)**

**Job category and type**

(See your adviser for the list of acceptable Job categories and types. Provide job type within the selected Job category)

Job category

Job type

**Owner – Beneficial Owner 3**

Title Surname

Given name(s)

Other/Alternate name(s) (if more than two, please attach a separate list)

- 
- 

**The following information is only required for accounts setting up a Sponsored Share trading account**

Date of birth

Gender  Male  Female

Residential address

  
 State  Postcode 

Postal address (if different to your residential address)

  
 State  Postcode 

Country

Email address

**Job category and type**

(See your adviser for the list of acceptable Job categories and types. Provide job type within the selected Job category)

Job category

Job type

**Owner – Beneficial Owner 4**

Title Surname

Given name(s)

Other/Alternate name(s) (if more than two, please attach a separate list)

- 
- 



**Part D – Australian Company (continued)**

The following information is only required for accounts setting up a Sponsored Share trading account

Date of birth

Gender  Male  Female

Residential address

Postal address (if different to your residential address)

Country

Email address

**Job category and type**

(See your adviser for the list of acceptable Job categories and types. Provide job type within the selected Job category)

Job category

Job type

Tick here if there are more than 4 Owner – Beneficial Owners, and provide details on a separate sheet.

If Beneficial Owner name(s) are provided above ➔ **Go to 'Section 3 – TFN/ABN'.**

**Controller/Other Individual – Beneficial Owners**

Provide the names of any individuals who have:

- the capacity to make financial and operating decisions on behalf of the company (the role of 'controller' should be selected for these individuals), and/or
- 25% or more voting rights or the power to veto (the role of 'other individual' should be selected for these individuals).

If no such person can be identified, then the most senior managing official(s) of the company (such as the managing director) should be listed below (the role of 'other individual' should be selected for these individuals).

**Controller/Other Individual – Beneficial Owner 1**

Title

Surname

Given name(s)

Other/Alternate name(s) (if more than two, please attach a separate list)

1.

2.

Role  Controller  Other Individual

The following information is only required for accounts setting up a Sponsored Share trading account and where no beneficial owner information has been provided.

Date of birth

Gender  Male  Female

Postal address (only complete if your postal address is different to your residential address on the Customer Identification form)



DEC|X|AS40542



**Part D – Australian Company (continued)**

Country

Email address

**Job category and type**

(See your adviser for the list of acceptable Job categories and types. Provide job type within the selected Job category)

Job category

Job type

**Controller/Other Individual – Beneficial Owner 2**

Title

Surname

Given name(s)

Other/Alternate name(s) (if more than two, please attach a separate list)

1.
2.

Role  Controller  Other Individual

**The following information is only required for accounts setting up a Sponsored Share trading account and where no beneficial owner information has been provided.**

Date of birth

Gender  Male  Female

Postal address (only complete if your postal address is different to your residential address on the Customer Identification form)

State

Postcode

Country

Email address

**Job category and type**

(See your adviser for the list of acceptable Job categories and types. Provide job type within the selected Job category)

Job category

Job type

Tick here if there are more than 2 Controller/Other Individual Beneficial Owners, and provide details on a separate sheet.





## 6. Cash Account

If you do not indicate that you wish to choose a new Cash Account or provide the details of an existing eCASH Account or CASH Connect Account below (which has to be in **exactly the same name as this account**) then we will apply the default of a new eCASH account. If you wish to change this in the future you may do so by providing an account amendment and the supporting documentation required.

You must select one of the following 3 options:

**Link existing standalone eCASH Account or CASH Connect Account** (provide details, then go to section 8)

Bank account name (name the bank account is held in)

BSB number

 - 

Bank account number

OR

**eCASH Account** (go to section 8)

OR

**CASH Connect Account**

**Complete the details below** and ensure that each signatory signs the signature card. You may also need to send copies of supporting documentation to us with your application. The 'Supporting documentation checklist' in the Guide details the requirements.

**Method of operation** — if there's more than one signatory on your account, you must choose either 1 or 2 to sign for CASH Connect Account transactions:

1 to sign **OR**  2 to sign

**Signatories** — provide the details of each signatory below, including any current CASH Connect, St.George Bank or BankSA Account for which they have already been identified. **Each signatory must sign the signature card**

### Investor 1/Trustee 1/Signatory 1

Full name

Is Investor 1/Trustee 1/Signatory 1 the same person as provided in Section 2 above, under Investor 1/Trustee 1

Yes, move on to next Investor/Trustee/Signatory

No, please complete the below and the Asgard Customer Identification form. This is available on AdviserNET or by contacting our Customer Relations Team.

If signatory is known by any other name(s)/former name(s), please list them below (if more than two, please attach a separate list)

1.

2.

Provided ID for existing CASH Connect/St.George/BankSA Account?

**Yes** ⇒ Provide details below  **No** ⇒ Go to Signatory 2

Bank account name (name the bank account is held in)

BSB number

 - 

Bank account number

### Investor 2/Trustee 2/Signatory 2

Full name

Is Investor 2/Trustee 2/Signatory 2 the same person as provided in Section 2 above, under Investor 2/Trustee 2

Yes, move on to next Investor/Trustee/Signatory

No, please complete the below and the Asgard Customer Identification form. This is available on AdviserNET or by contacting our Customer Relations Team.





## 7. Phone and Internet Banking

If you have an existing eCASH Account or CASH Connect Account in **exactly the same name as this account** and would like to access information on this account from Phone and Internet Banking using the same Phone and Internet Banking access number and security number, provide the details of your existing Cash Account in this section.

Bank account name (name the bank account is held in)

BSB number

 - 

Bank account number

## ! 8. Nominated bank account – Mandatory section

This section must be completed. Your nominated account must be held in the same name as your Cash Account (and equal to 40 characters (or less) in length).

Bank account name (name the bank account is held in)

BSB number

 - 

Bank account number

## 9. External linked accounts

Complete this section if you have a financial adviser. Provide details of external linked accounts to which you want your financial adviser to be able to transfer cash using AdviserNET.

### External linked account 1

Bank account name (name the bank account is held in)

BSB number

 - 

Bank account number

Account 'nickname'\*

### External linked account 2

Bank account name (name the bank account is held in)

BSB number

 - 

Bank account number

Account 'nickname'\*

### External linked account 3

Bank account name (name the bank account is held in)

BSB number

 - 

Bank account number

Account 'nickname'\*

\* A 'nickname' is the name used to refer to an external linked account on Phone and Internet Banking and AdviserNET to help you and your financial adviser identify the account, for example, 'Holiday account' or 'Fred's account'.











**17. Acknowledgements**

I/We:

- confirm that, at the time this application was given to me/us, I/we were given access by the same means to (or a paper copy of) the current\* eWRAP Investment Financial Services Guide (and IDPS Guide) (the Guide) – consisting of the Guide and the Additional Information Booklet – and any Supplementary Financial Services Guide (and IDPS Guide), accompanied by the current\* Cash Account PDS, and any Supplementary Cash Account Product Disclosure Statement (PDS) which I/we have read and understood;
- agree to be bound by the Custody Service Deed dated 31 May 2002, as amended from time to time, the other terms and conditions applying to my/our account set out in the Guide and the Additional Information Booklet, the CHESS sponsorship terms and conditions (if you choose a Sponsored share account) set out in the Additional Information Booklet and the Cash Account terms and conditions in the Cash Account PDS, as each of them may be amended from time to time;
- acknowledge that Asgard is the custodian for this eWRAP Investment Account. This means that my/our investments (other than listed securities held under a sponsored share account) are held in Asgard’s name, as custodian for me/us. Asgard is therefore the legal owner of these investments;
- acknowledge and consent to the use of omnibus accounts by Asgard in its capacity as custodian. Asgard uses pooling arrangements, under which assets are held in omnibus accounts. The use of omnibus accounts to hold financial assets is common industry practice. Assets held through an omnibus account are held in the name of Asgard, rather than in individual accounts for each underlying client. Records are maintained to allow clear identification of the quantity of assets held for a client through the omnibus account;
- where share trading has been selected, I/We have completed a share trading application form and acknowledge and consent to Australian Investment Exchange Limited (AUSIEX) setting up a share trading account;
- (if you choose a Sponsored Share account) instruct Asgard, after acceptance of my/our application, not to send me/us a further copy of the CHESS sponsorship terms and conditions or a copy of the executed Sponsorship Agreement;
- expressly acknowledge the ‘Important information’ section in the Guide;
- give the Investor acknowledgements and authorities as described in the ‘Other information’ section in the Additional Information Booklet;
- confirm all details in the application are true and correct, you are not applying under an assumed name;
- agree to receive any communications (including any confirmation of any transaction or dealing, notice of material changes and significant events and other information I/we may request) and documents (including product disclosure statements for underlying managed investments and periodic reports) which Asgard or St.George is required or permitted to give, or has agreed to give, to me/us relating to my/our account via Investor Online, or any other electronic means chosen by Asgard or St.George (and for these purposes, I/we agree I/we will be taken to have received the relevant information whether or not I/we access the information);
- agree to receive information concerning transactions and holdings through my account electronically in lieu of receiving a quarterly report;
- acknowledge that by investing through this eWRAP Investment account, I/we do not have access to some of the rights and entitlements that would otherwise be available to us as a retail investor if I/we invested in the underlying financial products directly;
- understand that this includes not having the same rights as direct retail investors or not having access to: cooling-off rights, withdrawal rights and voting rights;
- have read and understood the information about these rights in the section: ‘Your rights when investing through this account are different to when investing directly’ in the ‘General Information’ section of the Guide; and
- acknowledge that if I/we have a financial adviser, have read and understood the information in the section: ‘What will occur if you no longer have a financial adviser’ in the ‘General information’ section of the Guide, and that I/we may be adversely affected if I/ we no longer have a financial adviser to provide financial product advice or act on my/our behalf in relation to my/our investments held through this account.

\* As confirmed by my/our financial adviser.

**If the account is in joint names, both people must sign.**

Signature of:  Applicant 1  Trustee 1  
 Director  Sole Director  Sole Secretary

Date   |   |

Signature of:  Applicant 3  Trustee 3

Date   |   |

Signature of:  Applicant 2  Trustee 2  
 Director  Secretary

Date   |   |

Signature of:  Applicant 4  Trustee 4

Date   |   |



# Asgard eWRAP Investment Asgard Infinity eWRAP Investment Asgard Open eWRAP Investment Advice fee client consent



**Please note:** This form cannot be used in conjunction with an AdviserNET Advice Fee Client Consent e-form request (where the signed e-form must be uploaded).

Complete this form in **BLOCK LETTERS** by typing directly into the form or using **black pen**, print and sign it.

Send the completed form to us via one of the following methods:

- ask your adviser to lodge it on your behalf on AdviserNET
- submit a copy via our secure Document Upload facility on Investor *Online* or AdviserNET (accessed from Forms > Document Upload menu)
- post to Asgard, PO Box 7490, Cloisters Square WA 6850
- email a copy to [asgardforms@asgard.com.au](mailto:asgardforms@asgard.com.au)

**Questions?** Please contact your financial adviser or call our Customer Relations team on 1800 998 185, Monday to Friday, between 8.30am and 7.00pm, Sydney time (8.00pm during daylight savings time) or email [client.support@asgard.com.au](mailto:client.support@asgard.com.au)

**Note:**

- Privacy laws protect your privacy. Please read our privacy policy for more information. A copy can be obtained from our website at [www.asgard.com.au](http://www.asgard.com.au). You should read this policy before providing your consent to this form. This policy is reviewed and may be amended from time to time.
- If you have more than one account a separate form must be used to change the fees on each account.
- Your adviser/adviser's licensee identified in section 5 below (referred to in this form as the "advice entity") is requesting your consent to arrange for the deduction of advice fee(s) below from your account described in section 1 below for their advice and related services, as set out below. If you give your consent to the advice entity, you will also give your consent to Asgard Capital Management Ltd (ACML) to deduct the advice fee(s) from your account to pay the advice entity (or to such other entity as directed by the advice entity).

**!** Sections 1, 2 & 5 are mandatory and must be completed for this request to be processed. Sections 3 & 4 must be completed as applicable.

## 1. Account details

### a) Existing account details

Complete this section if you are providing a consent for advice fees in relation to an existing Asgard eWRAP, Infinity eWRAP or Open eWRAP Investment account. The advice fees specified in this form will be applied to the account number you specify below.

Existing account number

Investor name(s)

### b) New account details

Complete this section if you are providing a consent for advice fees in relation to a new Asgard Open eWRAP Investment account that will be established as part of a new account application. Provide details below as entered on your account application form.

**Account type (eg Asgard Open eWRAP Investment)**

### Individual and joint tenants

#### Investor 1

Title

Surname

Given name(s)



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OR

Flat dollar fee – eWRAP accounts

Flat dollar fee of \$ [ ] [ ] , [ ] [ ] [ ] . [ ] [ ] per month

Apply annual increase in line with the Consumer Price Index (CPI) released for the previous quarter commencing:

January April July October Nominate year to commence: [ ] [ ] [ ] [ ]

OR

Flat dollar fee – Infinity accounts

Flat dollar fee of \$ [ ] [ ] , [ ] [ ] [ ] . [ ] [ ] per annum

Apply annual increase in line with the Consumer Price Index (CPI) released for the previous quarter commencing:

January April July October Nominate year to commence: [ ] [ ] [ ] [ ]

OR

Sliding scale – (applied to the combined value of managed investments and shares only). Complete the table below:

Table with 3 rows for sliding scale fees. Columns: Amount (\$), Range (to), and Rate (% per annum).

Apply annual increase to flat \$ based fees in line with the Consumer Price Index (CPI) released for the previous quarter commencing:

January April July October Nominate year to commence: [ ] [ ] [ ] [ ]

Note:

- You can withdraw this consent, terminate or vary the ongoing adviser fee arrangement between you and the fee recipient at any time by providing notice in writing to the fee recipient.
Your consent will expire on the consent expiry date shown above. Unless you terminate your arrangement with your fee recipient or withdraw your consent before the consent expiry date, this consent will last until the consent expiry date.
The ongoing adviser fee will be deducted monthly in arrears from your cash account at the beginning of the next month. The first deduction will only occur after this consent has been received and checked by ACML.
A percentage adviser fee is not permitted where the transaction involves borrowed monies eg from a margin loan.

b) Optional features fees (Infinity only)

This section is mandatory if you wish to nominate optional features fees.

- The fees entered below are in addition to any fee nominated in section 3a (above). Percentage based fees will be applied to the value of your investment in the nominated asset class.
If you have selected the sliding scale fee type in section 3a (above) you can only nominate dollar-based fees to apply to the optional features below.

Select any option features fees (excluding GST)

Table with columns: Optional features, Adviser fee (% based fee pa), and Adviser fee (\$ based fee pa). Rows include Cash account, Managed Investments, Term deposits, Shares, and Margin Lending.



Apply annual increase in line with the Consumer Price Index (CPI) released for the previous quarter commencing:

January  April  July  October Nominate year to commence:

Your CPI selection will automatically apply to all ongoing dollar fees set for this account.

**Notes:**

- You can withdraw this consent, terminate or vary the optional feature adviser fee arrangement between you and the fee recipient at any time by providing notice in writing to the fee recipient.
- Your consent for the optional feature fees expires on the consent expiry date shown above. Unless you terminate your arrangement with your fee recipient or withdraw your consent before the consent expiry date, this consent will last until the consent expiry date.
- The optional feature fees will be deducted monthly in arrears from your cash account at the beginning of the next month. The first deduction will only occur after this consent has been received and checked by ACML.
- When you remove an optional feature from your account, any adviser fees applicable for that feature will cease.
- A percentage adviser fee is not permitted where the transaction involves borrowed monies eg from a margin loan.

**c) Advice fee estimate**

Enter the estimated fee for the next 12 months (excluding GST) below which must include the estimated fee for the ongoing fee arrangement as entered in part 3(a) and/or part 3(b) of this section.

Amount \$ , .

**Fee estimate calculation method for your flat % ongoing adviser fee (including feature fees)**

- The estimated fee amount has been calculated by:
  - (a) categorising the assets in which your balance is invested into various types (eg managed investments or shares);
  - (b) multiplying the estimated value of your investment in each asset type for the year (as estimated by your adviser) by the percentage rate per annum that has been specified in section 3(a) and 3(b) above for that asset/feature type; and adding together the amounts obtained in (b) for each asset/feature type.

**Fee estimate calculation method for your flat \$ ongoing adviser fee**

- The estimated fee amount has been calculated by multiplying the monthly flat \$ fees amount multiplied by 12 months.

**Fee estimate calculation method for your sliding scale % ongoing adviser fee:**

- The estimated fee amount has been calculated by:
  - (a) categorising the assets in which your balance is invested into managed investments or shares;
  - (b) applying (ie multiplying) the total estimated value of your investments in managed investments and shares for the year (as estimated by your adviser) to the percentage rates pa in each tier (which has been specified by your adviser); and
  - (c) adding together the amounts obtained in (b) for each tier.

**Fee estimate calculation method for your flat \$ feature fees**

- The estimated fee amount has been calculated by adding together all annual flat dollar fees allocated to a feature specified within section 3(b).

**d) Services to be provided for ongoing adviser fee arrangement**

Refer to your adviser documents for service details.

**4. One-off adviser fee**

**a) Establishment fee**

**!** This section is mandatory if you wish to nominate an establishment fee, available only if you are setting up a new account.

Enter fee amount (excluding GST)

\$ , .

**Note:**

- Your consent will last until the fee is deducted from the account, provided that the relevant arrangement with your adviser or your adviser's licensee has not terminated and you have not withdrawn this consent prior to that date. Deduction will occur after this consent has been received and checked by the ACML.
- You can withdraw your consent by contacting ACML at any time before the fee is deducted from your account.
- The establishment fee will be charged once only and will be charged in addition to any ongoing adviser fee(s). It will be deducted from your cash account at the same time as we receive your initial deposit.





**Client declaration & signature**

**By signing this form, I/we:**

- confirm that the proposed advice fee(s) and the details provided in this form are consistent with the terms of the arrangement between myself/us and the advice entity and there is no other agreement or arrangement with the advice entity that may be inconsistent with the details provided in this consent. To the extent of any inconsistency between the terms of my/our existing arrangement with the advice entity and the details in this form, the latter prevails;
- consent to the advice entity arranging the fee(s) set out in this form, and to ACML deducting the advice fee(s) set out in this form from my account and paying the fee(s) to the advice entity (or to such other entity as directed by the advice entity), or to their assignee on the basis that their assignee will assume the obligation to provide advice to me/us;
- will notify ACML if I do not receive any of the services that I am entitled to receive under the relevant arrangement with my adviser (including the proposed services listed above in relation to a one-off adviser fee), or an inconsistency arises between the details provided in this form and the terms of the arrangement between myself and the advice entity; and
- understand that ACML reserves the right to cease deducting or facilitating advice fees at any time.

**Note:**

- If the account is in joint names, both people must sign.
- If the account is a SMSF/trust with individual trustees, all trustees must sign.
- If the account is a SMSF/trust with a corporate trustee or is a company account, 2 directors must sign.

**If the account is in joint names, both people must sign.**

Signature of:  Investor 1     Trustee 1  
 Director     Sole Director     Sole Secretary

Date   |   |

Signature of:  Investor 2     Trustee 2  
 Director     Secretary

Date   |   |

Signature of:  Investor 3     Trustee 3

Date   |   |

Signature of:  Investor 4     Trustee 4

Date   |   |



# Asgard Open eWRAP Investment



## CASH Connect Account signature card

Each CASH Connect Account signatory must print their name and sign in the space provided. This form must be sent to Asgard, PO Box 7490, Cloisters Square WA 6850 with your eWRAP Investment account application. This form must be attached to your application.

### OFFICE USE ONLY

Branch

Branch contact name

Date

Branch phone number

BSB

Bank account number

Bank account name (name the bank account is held in)

Method of operation

Authorised by (signature)

Authorised signature number

### New account signatures

#### Signatory 1

Signature

Full name

#### Signatory 2

Signature

Full name

#### Signatory 3

Signature

Full name

#### Signatory 4

Signature

Full name





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# Direct debit request



Complete this form in **BLOCK LETTERS** and post it to: **Asgard, PO Box 7490, Cloister Square, WA 6850.**

**Questions?** Call our Customer Relations team on 1800 998 185 or email [client.support@asgard.com.au](mailto:client.support@asgard.com.au).

**Note:** Privacy laws protect your privacy. Please read our privacy brochure for more information which can be obtained from [www.asgard.com.au](http://www.asgard.com.au). Please ensure your bank account is functional before submitting this form.

## 1. Account details

eWRAP Investment account number (if known)

eWRAP Investment account name

## 2. Australian financial institution account details

Provide details of the account which is to be debited:

Bank account holder name

BSB number

Bank account number

Name of financial institution

Branch name and address

 State  Postcode 

**Note:**

- Direct debiting is not available on the full range of accounts. If in doubt, please refer to your financial institution.
- You can only have one direct debit request for each account.
- You may only have one direct debit lodged per day.

## 3. Declaration and signature

I/We:

- request Asgard Capital Management Ltd ABN 92 009 279 592 (Asgard), until further notice in writing, to debit my/our account described in section 2, with any amounts which (User ID number 016103) may debit or charge me/us through the Bulk Electronic Clearing System (BECS).
- understand and acknowledge that Asgard may, by prior arrangement and advice to me/us, vary the amount or frequency of future debits.
- agree to the terms of the 'Direct Debit Request Service Agreement' in this booklet.

**Authorised signatories on the account specified in Section 2 sign here** (if the mode of operation is 'two to sign' then both signatories need to sign this form).

**Signature 1**

Date

Full name

**Signature 2**

Date

Full name



DEC | X | AS 12723

This page has been left blank intentionally.

This agreement sets out the terms on which we accept and act under a Direct Debit Request (DDR) you give us to debit amounts from your account under the Bulk Electronic Clearing System (BECS). It is additional to the arrangement under which you make payments to us.

Asgard Capital Management Ltd  
ABN 92 009 279 592 ('we' or 'us'),  
User ID: 016103

You have entered or are about to enter into an arrangement under which you make payments to us. You want to make those payments by use of the BECS.

Ensure that you keep a copy of this agreement as it sets out certain rights you have against us and certain obligations you have to us due to giving us your DDR.

## When we are bound by this agreement

1. We agree to be bound by this agreement when we receive your DDR complete with the particulars we need to draw an amount under it.

## What we agree to and what we can do

2. We only draw money out of your account in accordance with the terms of your DDR.
3. We do not give you a statement of the amounts we draw under your DDR.
4. On giving you at least 14 days notice, we may: change our procedures in this agreement; change the terms of your DDR; or cancel your DDR.
5. You may ask us to: alter the terms of the DDR; defer a payment to be made under your DDR; stop a drawing under your DDR; or cancel your DDR by emailing [client.support@asgard.com.au](mailto:client.support@asgard.com.au) or writing to Asgard, PO Box 7490, Cloister Square WA 6850. We will require a new direct debit form if you are changing your financial institution or where you have deferred a direct debit for more than three months.
6. You can dispute any amount we draw under your DDR by calling our Contact Centre on 1800 998 185; or emailing [client.support@asgard.com.au](mailto:client.support@asgard.com.au) or writing to Asgard, PO Box 7490, Cloisters Square, WA 6850.
7. We deal with any disputes under Clause 6 of this agreement as follows. We and our bank review our respective records. If necessary we contact your financial institution to review its records. We advise you and your financial adviser in writing within two to four weeks, depending on the nature and extent of the dispute, and the measures taken to resolve it.
8. If the day on which you must make any payments to us is not a business day, we will draw on your account under your DDR on the first business day following that day.
9. If your financial institution rejects any of our attempts to draw an amount in accordance with your DDR, we contact you and your financial adviser in writing. After three consecutive rejections we advise you and your financial adviser in writing that you can no longer make payments by direct debit. Should we purchase managed investments on your behalf with the proceeds of the DDR, and your financial institution does not honour the DDR, managed investments may have to be sold. We cannot be held responsible for the effect of this buying and selling.
10. We will not disclose to any person any information you give us on your DDR, which is not generally available, unless: you dispute any amount we draw under your DDR and we need to disclose any information relating to your DDR or to any amount we draw under it to the financial institution at which your account is held or the financial institution which sponsors our use of the BECS or both of them; you consent to that disclosure; or we are required to disclose that information by law.



## What you should consider

11. Not all accounts held with a financial institution are available to be drawn on under the BECS.
12. Before you complete your DDR, it is best to check account details against a recent statement from your financial institution to ensure the details on your DDR are completed correctly.
13. If you are uncertain when your financial institution processes an amount we draw under your DDR on a day which is not a business day, enquire with your financial institution.
14. It is your responsibility to ensure there are sufficient clear funds available in your account, by the due date on which we draw any amount under your DDR, to enable us to obtain payment in accordance with your DDR.
15. We request you to direct all requests to stop or cancel your DDR to us initially and all enquiries relating to any dispute under Clause 6 of this agreement to us initially or your financial institution.





6. If I/We have a financial adviser;

- I/We authorise the Participant to accept instructions on my/our behalf from my/our adviser and confirm that my/ our adviser has the power to do the following in my/our name and on my/our behalf from time to time:
  - (a) to have access to, receive, and enquire about information pertaining to an account,
  - (b) to acquire, buy, deal with and dispose of, or sell any financial products,
  - (c) to provide authorisation to make and receive payment for any financial products transactions and attendant expenses by any means whatsoever and to give a goods receipts and discharges for the proceeds and sales on financial products and other monies,
  - (d) to execute all contracts and other documents necessary or proper for the custody, dealing and transfer of financial products and related matters,
  - (e) to receive, hold, or arrange custody of evidence or title to financial products, and
  - (f) to exercise all rights, obligations, duties, and privileges now and in the future with regard to transacting in financial products that pertain to me as the holder of financial products.
- I/We accept that my/our adviser has access to all information relating to transactions undertaken in relation to dealings with the Participant.
- I/We acknowledge that my/our adviser or the Adviser's named licensee may delegate the authorisation in clause 6 above to persons nominated by the Licence Holder from time to time.

7. I/We, the Applicant/s, declare that I/we have the legal capacity to make these declarations, accept the conditions and enter into the agreements referred to in the points above.

**For Trusts only**

I/We:

- (a) warrant that the trust deed/instrument authorises the opening and operation of the account as contemplated by this Application, and
- (b) warrant that authority has been given by signature of the trustee/s, or where the trustee is a company, by resolution passed at a legally constituted meeting of director/s of the company for the opening and operation of the account/s in the name of and on the terms and conditions and in the manner set out in this Application.

**All applicants must sign this declaration**

Signature of:  Applicant 1     Trustee 1  
 Director     Sole Director     Sole Secretary

Date

Signature of:  Applicant 2     Trustee 2  
 Director     Secretary

Date

Signature of:  Applicant 3     Trustee 3

Date

Signature of:  Applicant 4     Trustee 4

Date







## 4. Signatures

I/We authorise and direct Australian Investment Exchange Limited, a participant in CHESS, to become my/our CHESS sponsor in relation to the securities for which CHESS account details are given in section 3.

I/We have read, understood and agreed to the CHESS sponsorship terms and conditions relating to my/our account.

I/We also confirm the details given in this form are correct.

### Individual/Joint account holders/Trustee(s) sign here

If the account is in joint names, all account holders must sign. If there are more than two trustees, attach additional signatures.

Signature

Date

||

Signature

Date

||

### Companies or trustee companies sign here

Director/Sole Director and Sole Secretary (delete as applicable)

Secretary/Director (delete as applicable)

Date

||



**Acquisition details**

**Acquisition types:**

- B** Bonus share   
 **C** Convertible note conversion   
 **D** Dividend reinvestment   
 **E** Estate distribution   
 **F** Float   
 **O** Options Take-up   
 **P** Purchase  
**PL** Placement   
**R** Rights take-up   
**SP** Split   
**T** Takeover   
**W** Warrants exercised

Acquisition type (see above types — tick one box)	CGT Acquisition Date	Number of units (Tax Lot units)	Cost Base adjusted for Tax Deferred	Reduced Cost Base
P <input type="checkbox"/> D <input type="checkbox"/> R <input type="checkbox"/> T <input type="checkbox"/> W <input type="checkbox"/> C <input type="checkbox"/> B <input type="checkbox"/> E <input type="checkbox"/> F <input type="checkbox"/> O <input type="checkbox"/> PL <input type="checkbox"/> SP <input type="checkbox"/>				
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For more information



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Speak to your financial adviser today

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